**BIO Business Solutions®**

Partner Briefs

**Save on Business-Critical Products & Services**

Over 4,700 companies across the country save on lab supplies, cleanroom services, business insurance, HR, auditing, and more. Whether you are a virtual company, start-up, or mid-to-large sized organization, there are opportunities for you to reduce overhead costs with BIO Business Solutions®. Don’t wait. Tap into the purchasing power of thousands of life science companies already saving for their business. [Check your eligibility today.](https://www.bio.org/save/business-solutions)BBS

**Access BIO’s Cost-Savings Portfolio**

Do you want access to the latest imagery technology? Perhaps an all-in-one HR solution with payroll, benefits, and health insurance? Or a single-source waste management partner? Access all of these services and more through BIO Business Solutions®, a one-stop-shop of best-in-class services for life science companies. [Save today](https://www.bio.org/save/business-solutions).

**Streamline Your HR Processes with ADP**

ADP TotalSource® is the Professional Employer Organization (PEO) solution for small to mid-size life science organizations. Manage employee benefits, payroll, R&D tax credits, worker’ compensation, and more through a co-employment arrangement with ADP at a discounted rate. [Learn more about joining or upgrading your ADP offering today.](https://www.bio.org/save/adp)

**BIO’s New ADP Tax Credit Offering**

Start-ups in addition to small and mid-sized companies may be eligible for tax credits in 2023. Not sure if your research activities qualify? Get a free initial assessment to estimate your potential federal and state tax credits. [Learn More](https://www.bio.org/save/adp-tax-credits) Today.

**Savings on Gas Supply and Distribution Equipment**

Airgas, BIO’s Preferred Supplier of industrial, medical, and specialty gases, provides a hotlist of medical-grade gases as well as customized agreements for renewal, removal, and remedy. Access special discounts on cryogenic equipment, cylinders, monitoring services, and bulk gas supply for your lab or facility today. [Learn more](https://www.bio.org/save/airgas-healthcare).

**Tested, Serviced, and Refurbished Lab Equipment**

With more than 6,000 instruments in stock ranging from small benchtop accessories to triple quad mass spectrometers, American Laboratory & Trading (ALT) refurbishes and delivers all items with a one-year warranty. Forget delays and supply chain disruptions. ALT has you covered. [Learn more.](https://www.bio.org/save/american-laboratory-trading-inc-alt)

**Monetize Your Surplus Lab Assets with ALT**

Are you a life science company, CRO, or CMO with unused laboratory equipment? American Laboratory and Trading (ALT) makes it easy to sell your lab equipment whether you need to monetize a few instruments, liquidate a lab, or manage your ongoing surplus. [Work with BIO partner, ALT, to manage your assets, access working capital, and maximize your ROI today.](https://www.bio.org/save/american-laboratory-trading-inc-alt)

**Save on Workforce Strategy with Aon**

As BIO’s Preferred Partner for human capital solutions, Aon provides life science leaders with market-leading analytics and advice on workforce risk, investment, and resilience. Access savings and expertise on employee rewards, sales force compensation, talent assessment, workforce analytics and more to help you attract, hire, and retain top talent. [Leverage today](https://www.bio.org/save/aon-hcs).

**Executive Liability Coverage? Look to Aon.**

As a life science company grows, the leadership team must consider an appropriate executive liability insurance program. With Aon, access Directors & Officers, Fiduciary, and Crime Liability coverages among others. Once you select a carrier, you are guaranteed to work with experienced attorneys and claims professionals with extensive life science experience. [Learn more.](https://www.bio.org/save/aon)

**Caliber Cyber Insurance Programs with Aon**

Life science companies face cyber risk challenges that threaten clinical trial data, supply chain processes, and the general order of operations. The BIO-Aon Cyber Panel for Network Security and Privacy provides coverages, such as data restoration and broad business interruption. Before experiencing a data breach or a similar malicious cyberattack, [protect your business with Aon today](https://www.bio.org/save/aon).

**Savings on Lab Supplies & Freight Shipping**

VWR, part of Avantor, offers solutions to unique problems in all areas of biopharmaceutical manufacturing. Gain the edge you need in this highly competitive industry with customized pricing on over 8,000 items. In addition, access up to 75% off lab supplies, waived freight, and cash-back rebates. [Start saving today.](https://www.bio.org/save/avantor-delivered-vwr)

**Brex Credit Card Rewards for Life Sciences**

With seamless integrations to accounting systems like SAP Concur and QuickBooks to automated bill pay and receipt matching, Brex is there to support your finance team. Additionally, enjoy company rewards for conference registrations, travel, and lab supplies. [Access rewards and reduce financial pressures with Brex today](https://www.bio.org/save/brex).

**Protect Your Business with Chubb Insurance**

BIO’s Preferred Partner for business insurance, Chubb, tailors cost-effective risk management and insurance protection to meet the needs of life science companies every day. This means coverage solutions for clinical trials, product, and professional cyber insurance. Early-stage companies even get access to low minimum premiums. [Ask your insurance broker about Chubb today.](https://www.bio.org/save/chubb)

**A Single-Source Waste Management Solution**

Do you need waste recycling and disposal services for your lab? As one of the largest environmental services companies in North America, Clean Harbors manages disposal for almost all waste streams including lab, chemical, and biohazard. Access discounts on disposal, transportation, and labor charges, while keeping your waste management processes up to code. [Get started today.](https://www.bio.org/save/clean-harbors)

**Save on Mercer Small Group Health Plans**

BIO has partnered with Mercer, a leader in association-based insurance programs, to provide BIO Small Group Health Plans. Small life science companies can now access the same flexibility, choice, and reduced costs typically only available to large corporations. Better yet - BIO-Mercer Health, Dental, Vision, and Life Insurance plans are quality, affordable, and ACA-compliant. [Access your quote today](https://www.bio.org/save/mercer).

**Experience R&D with Nikon**

BIO and Nikon have teamed up to provide customized microscope packages. Life science companies can now access renowned optical instrumentation, research grade microscope systems, and digital imaging solutions at exclusive rates. [Expand your R&D efforts with Nikon Instruments today.](https://www.bio.org/save/nikon-instruments)

**Research at a Nikon BioImaging Lab**

Nikon BioImaging Labs are opening their doors to the life sciences community. If you need cutting edge lab equipment or full-service imaging tools, the Nikon BioImaging Lab provides contract research services on a temporary or long-term basis. Join through the BIO-Nikon program to access a free pilot program to determine if the services are a right fit for your research. [Find a Nikon BioImaging Lab near you today.](https://www.bio.org/save/nikon-instruments)

**ODP Business Solutions for Your Office Supply Needs**

ODP Business Solutions, formerly Office Depot, is a leading provider of office supplies, furniture, breakroom products, and technology solutions for life science companies. Receive up to 75% off on their Best Value list of preferred products, including copying and printing services. [If you are moving offices or simply updating, maximize the savings for your workspace with ODP Business Solutions.](https://www.bio.org/save/odp-business-solutions)

**Auditing & Inspection Management With PSC Software**

PSC Software, BIO’s Preferred Provider of quality management services, provides the tools life science companies need to track audit activities, perform supplier audits, conceptualize validation plans and more. Moreover, life science association members are eligible for a 21-day free trial period of ACE Enterprise™ and AuditUtopia® software solutions. [Determine if PSC Software is a right fit for your organization.](https://www.bio.org/save/psc-software)

**PSC Biotech, an Extension of Your Team**

PSC Biotech provides quality, systems, and regulatory project assistance to life science companies of all sizes. Access services such as quality assurance, project management, regulatory affairs, gap analysis, and CQV planning and execution with PSC Biotech. Dedicate your time and efforts on critical life science work and let the experts handle the rest. [Learn more about PSC Biotech services.](https://www.bio.org/save/psc-biotech)

**A Data Room Optimized for Life Sciences**

ShareVault is the go-to platform for organizing and sharing confidential documents. Whether you are handling critical trial data or in the midst of a merger & acquisition, ShareVault protects your documents with the highest level of encryption. For life science companies this means sharing clinical trial, corporate repository, and FDA regulatory documents securely while saving time and money. [Get started today.](https://www.bio.org/save/sharevault)

**UniFirst Workwear & Cleanroom Savings**

Unifirst, BIO’s Preferred Supplier of workwear programs, provides a range of apparel from traditional uniforms and industrial wear to protective clothing. Improve the safety and cleanliness of your facility, support your infection control efforts with UHF chip technology, and enhance your business image – all under favorable rates and terms. [Rent, lease, or purchase quality workwear today.](https://www.bio.org/save/unifirst-corporation)

**Complex Moves with America's #1 Mover®**

Is your life science company downsizing or relocating? Whether you are moving across the country or just across state lines, United Van Lines offers customizable and innovative moving solutions. Even employees can take advantage of reduced moving rates if they are relocating - what a perk! [Access discounts on climate-controlled moving, employee relocation, and more today](https://www.bio.org/save/humboldt-storage-and-moving).

**Save on Shipping with UPS Healthcare**

Deliver your contents or products on time with UPS Healthcare’s new generation of tools fine-tuned to be fast, flexible, and predictive. The BIO-UPS program offers life science association members up to 74% off UPS Next Day Air® services, and up to 68% off UPS Worldwide International services. [Improve turnaround times with UPS Healthcare today.](https://www.bio.org/save/ups)