

BIO

**IS YOUR
BIOTECHNOLOGY
CHAMPION**

Join us.



**Biotechnology
Innovation
Organization**

Together we're creating an environment where innovation thrives

BIO is a global community encouraging investment and promoting policies that support innovation. BIO members are leading the research and development of innovative healthcare, agricultural, industrial, and environmental products.

Become a member and take advantage of:

- A forum to advocate for issues critical to your business
- A team of experts with access to policymakers
- Networking opportunities
- Industry insights
- Business savings
- Discounts at BIO events



"BIO's leadership and focus on issues that are important to America's most vulnerable patients is particularly what inspires me."



Member

DR. TED LOVE
President & CEO,
Global Blood Therapeutics



HEALTH CARE

BIO is inclusive and collaborative.

All BIO members have a voice and our policy work reflects the diversity of our membership. Among our priority issues are the healthcare-related regulatory and reimbursement climate, pandemic and biodefense preparedness, publicly funded scientific research, and personalized medicine.



FOOD & AGRICULTURE

BIO promotes the value of biotech in plant and animal agriculture.

From developing and advancing policies on all plant and animal biotechnology issues to combating negative images of genetically modified food and working to increase the efficiency of regulatory processes, BIO supports an environment that fosters innovation and the freedom to operate for biology-based solutions and systems.



INDUSTRIAL & ENVIRONMENTAL

BIO is a strong advocate for the global biobased economy.

BIO is the only global organization that brings together biotech innovators to develop sustainable sources of food, feed, energy, biobased products, renewable chemicals, and improved manufacturing processes. Our member companies represent the entire biobased supply chain, including feedstock production, processing, and finished consumer products.



EMERGING COMPANIES

BIO recognizes your unique needs and helps you achieve your goals.

From advocating for pro-innovation tax policies to encouraging an economic and policy environment to foster investment, we focus on critical issues affecting smaller companies and build programs to enhance your development.

Advocacy

As a BIO member, you can advocate for issues critical to your business, tap into staff expertise, and gain access to policymakers.

HAVE A VOICE

Our collaborative approach to advocacy gives all members the opportunity to come together in policy committees to shape our domestic and international policy and public outreach.

- Health Care
- Vaccines
- Regulatory Affairs
- Government Relations
- Finance & Tax Reform
- Legal & IP Issues
- Personalized Medicine & Diagnostics
- Reimbursement
- International Advocacy
- Technology Transfer
- Alliance Development
- Food & Agriculture Policy
- Industrial Biotech

LEVERAGE EXPERTISE AND STAY INFORMED

As a member, you have access to BIO staff with deep policy, regulatory, tax, investment, and legal expertise.

You also receive industry insights and updates through a variety of publications

- Timely newsletters on a variety of industry information and policy-specific issues,
- Access to BIOTechNOW, an online portal and monthly newsletter, and
- Free subscription to BIO Smartbrief.

GAIN ACCESS

BIO hosts a Legislative Day Fly-In where you can discuss issues that are important to you with Members of Congress and their senior staff.



How BIO Committees Work



“It’s an exciting time for our industry, and BIO’s strategic advocacy and unwavering leadership has helped shape and drive the conversation in Washington and in state capitals across the nation.”



MICHAEL RYAN
SVP, Worldwide Value, Access, Policy and Health Economics and Outcomes Research, Bristol-Myers Squibb Co.





More saving. More research.

SAVE ON EVERYTHING YOU NEED TO RUN A SUCCESSFUL COMPANY

BIO Business Solutions® is the largest cost-savings program for the life sciences industry, offering BIO members exclusive access and discounts on insurance, shipping services, and office supplies, as well as access to lab products, waste management services and more—all in one place and tailored to save your company time and money!

There is no charge for member companies to participate and companies can utilize one, some, or all of the special pricing arrangements offered through the program.

Learn more about this FREE member benefit at bbs.bio.org.

“We have been using the BIO Business Solutions® program for many years. We are using programs for things like office supplies and lab supplies and the savings come out to about \$200k a year. That’s money we’ve been able to invest right back into our research so BIO Business Solutions® has definitely been a great choice for us.”

DAVID LAWRENCE

Chief, Business Operations and Principal Accounting Officer,
Acorda Therapeutics



BIO BUSINESS SOLUTIONS® FAST FACTS

4,100

companies actively participating
in BIO Business Solutions saved

\$440,000,000

Over 50% in savings

on critical products and services by
a small company of less than 20
employees that implemented
BIO Business Solutions programs



51%

 AVERAGE SAVINGS

54%

 AVERAGE SAVINGS

Conference Savings

BIO members save money at our events around the world.

Members receive discounts on registration, company presentations, and exhibition fees at all of our events. We also offer members complimentary access to BIO One-on-One Partnering™ and free meeting space during J.P. Morgan Week.

Use event discounts to:



Establish yourself as a thought leader on our company presentation stages,



Attend educational sessions and professional development courses,



Gain visibility in front of influential decision makers by exhibiting at our events,



Do business efficiently with BIO One-on-One Partnering™, and



Network with peers at receptions and social activities.

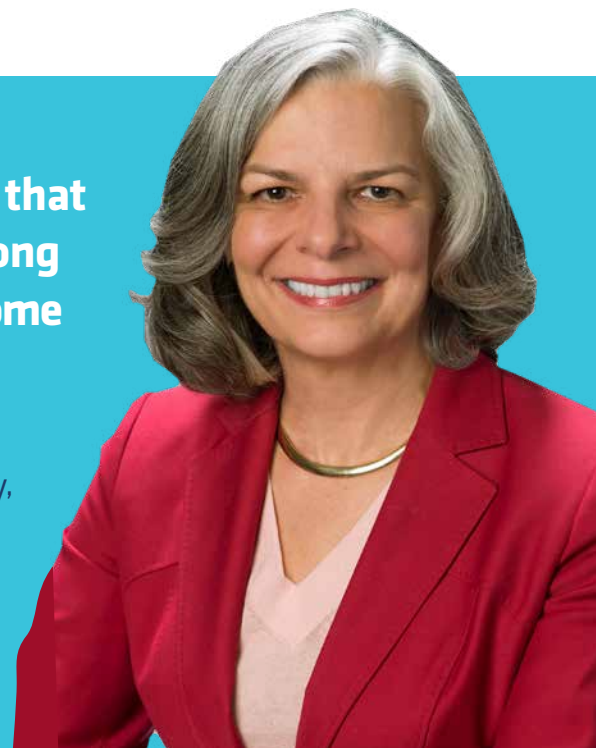
“BIO catalyzes the people, policies, and products that save and improve lives around the world. Its strong leadership helps our industry succeed in solving some of the most vexing problems our patients face.”



Member

JULIE GERBERDING

Executive Vice President, Communications, Global Policy, and Population Health & Chief Patient Officer, Merck



16,000 biotechnology and pharma leaders come together for one week of intensive networking to discover new opportunities and promising partnerships.

BIO-EUROPE SPRING®

This event is the springtime counterpart of BIOEurope®, the event that brings together top biotech innovators from around the continent for high caliber partnering opportunities.



An annual collaborative gathering of corporate and investment communities for European life sciences.



Explore the innovation and partnering opportunities in Latin America's rapidly-growing life science industry.

BIO-EUROPE®

Europe's largest partnering conference serving the global biotechnology industry.



To make it easier and more affordable to partner in downtown San Francisco, BIO offers complimentary access to BIO One-on-One Partnering™ during the week of the J.P. Morgan Healthcare Conference (JPM).



Co-hosted with BioCentury Publications and the Japan Bioindustry Association (JBA), this event brings together the global biotechnology and pharmaceutical industry to explore licensing and research collaborations in the current Asia-Pacific business and policy environments.



This event provides a unique forum for business executives, government officials, academic researchers, and industry leaders to share the latest advances in renewable chemicals, synthetic biology, enzymes, food ingredients, biofuels, and more!



An international biotech investor conference focused on early and established private companies as well as emerging public companies.



This event combines educational sessions on the latest issues in the biotech IP sector, informal networking events, and practical tips for attendees to use the next day.



One of the largest investor conferences focused on established and emerging publicly traded and select private biotech companies.



Receive briefings on policy issues and meet with Members of Congress and their senior staff.



A showcase of Taiwan's digital advantage in biotech and pharmaceutical devices, precision medicine, as well as AI applications, ICT and IoT technologies, and healthcare/medical investment.



Patient advocacy and provider organizations, medical professional societies, voluntary health organizations, patients and caregivers, regulators, policy makers, and the biotechnology industry come together for two days of programming to discuss policy issues, share best practices, and exchange ideas.

For dates and locations of BIO events, please visit bio.org/events.

BECOME A BIO MEMBER

ADVOCATE

for issues critical to your interests

LEVERAGE

*staff expertise and stay apprised of
industry topics*

SAVE

*money on items you need to run
a successful company*

RECEIVE DISCOUNTS

at BIO events

JOIN US.

*Together we can create
an environment where
innovation thrives.*

Join us.

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Innovation
Organization**

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***Have a voice, gain access,
leverage expertise, and save money.
Join us.***