



# UPS Healthcare

Quality Focused. Patient Driven.

## Coronavirus Testing Logistics Support Plan

UPS® Healthcare

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BIO member savings

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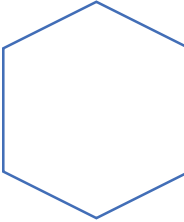
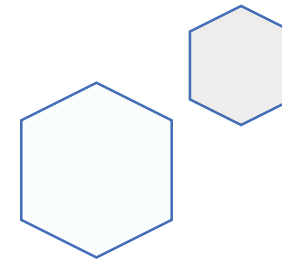
**Diagnostic testing  
influences 70% of  
medical decisions...**

**and with Coronavirus,  
it's never been more  
important than now**

- Our mission has been born from the disruption and fast-paced changes in the healthcare industry

# UPS HEALTHCARE

is a different healthcare logistics company



## QUALITY – FOCUSED



Highly-trained quality experts, facility audits, and specialized licensing designed to provide 3PL services.

## PATIENT – CENTRIC



Our culture and solutions are designed to consider the supply chains' impact on your patients.

## INNOVATIVE TECHNOLOGY



From next-gen sensors to drones to tracking and recovery, we are building the future today.

## PEOPLE AND PROCESS

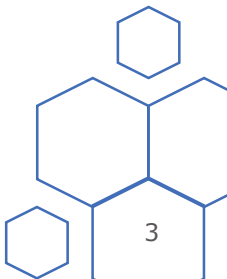


5,000 healthcare personnel; solution-driven approaches to help meet your supply chain needs.

## GLOBAL SCALE



Service to 220+ countries and territories; 8M square feet of healthcare-licensed space.







# WE BELIEVE IN COLLABORATION

During this time of crisis we are supporting federal, state and local governments along with the private sector in driving coronavirus response and supply chain strategy. Together, we will identify and implement solutions to help improve the situation with a precision focus on the patient's experience.



Today's healthcare supply chain requires

# THE ABILITY TO SCALE

With our global network and advanced logistics technology, UPS Healthcare is able to quickly put plans into action and achieve results

Resources that  
scale according  
to your needs

## WE HAVE THE GLOBAL REACH OTHERS DON'T

**255+ Aircraft** servicing  
over 815 airports (400  
U.S. domestic)

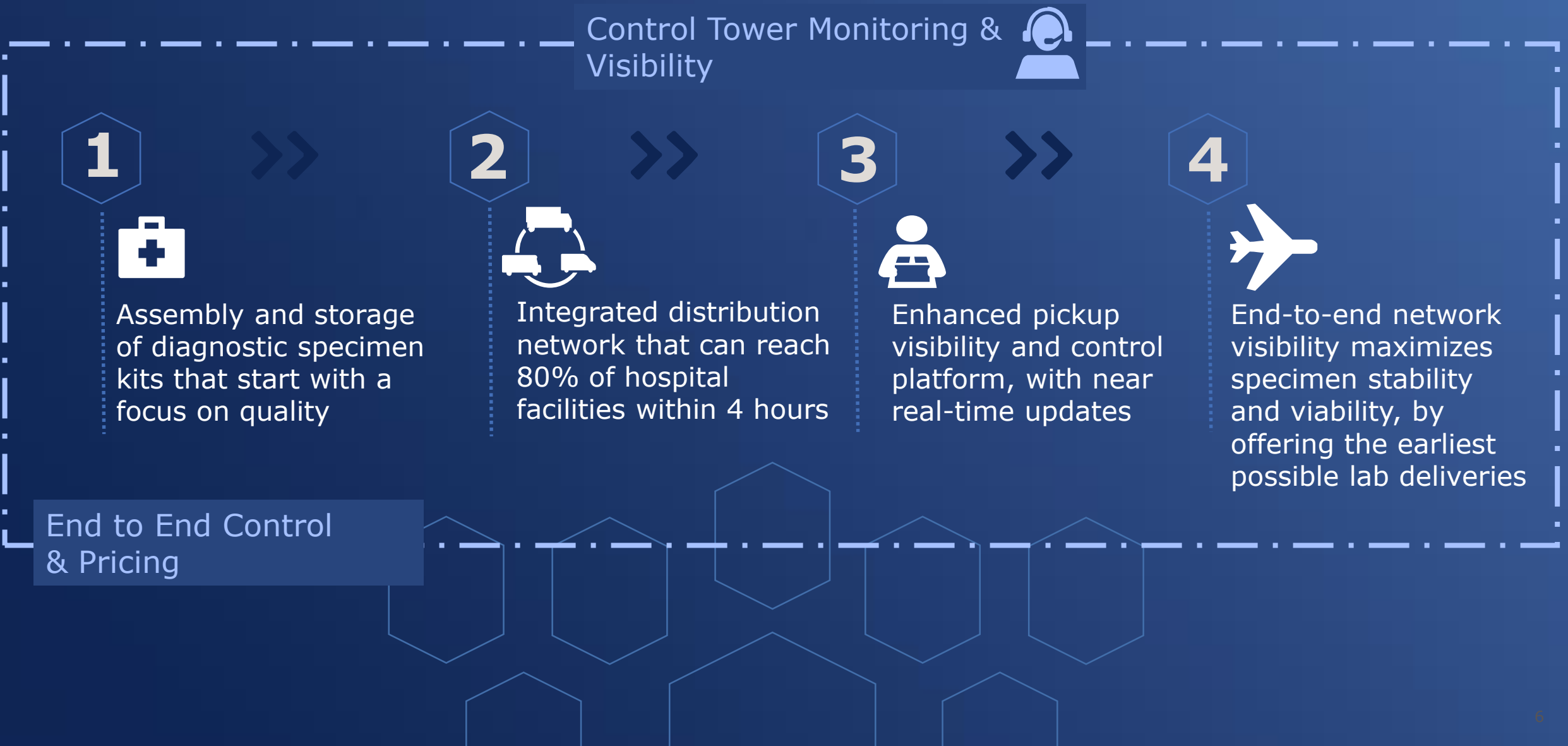
**114 healthcare  
buildings** in countries  
around the world

Servicing over 400 U.S.  
domestic airports

**UN1845 / UN3373**  
in 100+ countries

**98,000** investigator sites

# Over the past few years, UPS has developed competitive advantages, informed by distinct customer needs



# 1

## KITTING LOGISTICS CAPABILITIES



### QUALITY EXECUTION

One system globally for seamless execution, consistency, and transparency; KPI success with over 300,000 lines annually



### DISTRIBUTION

Technology-driven inventory visibility: extensive footprint accessing 98.7% of the US population within 2 days day ground



### SMART LABELING

Individual UPS Return Labels with visual and digital indicators for monitoring, control and prioritization



### PATIENT INFORMATION LITERATURE

Special instructions to enhance quality assurance measures

**For UPS Healthcare, quality is  
non-negotiable**



# 2

## DISTRIBUTION TO COLLECTION SITE

Precision logistics from manufacturing warehousing and distribution through the collection site and ultimately through the entire supply chain



### FIELD STOCKING LOCATIONS

Reach 80% of hospital territories within 4 hours of UPS's healthcare-compliant FSLs



### MULTI-MODAL INTEGRATED NETWORK

Integrated network allows seamless logistics via Freight, Ground and Air Small Package Networks



### PRODUCT RETURNS

Sophisticated programs for recalls, destruction, and disposal of kits



### CUSTOMIZED TRANSPORTATION

An industry leading portfolio of customized transportation services (Same Day, Next Flight Out)



**UPS Next Day Air Shipping serves more ZIP codes and more businesses by both 10:30 A.M. and 12:00 P.M. than FedEx Priority Overnight**



## 3

# COLLECTION SITE CAPABILITIES

Enhanced pickup visibility and control platform, with near real-time updates; along with custom solutions



## BEST IN CLASS PICKUP EXPERIENCE AND VISIBILITY PLATFORM

The UPS Service Provider provides a timely (within pickup window), secure experience at the collection site, with proof of pickup and status updates via a visibility dashboard



## SPECIMEN STABILITY AND VIABILITY

Specialized packaging that is highly visibility in the UPS network, with integrated markings identifying UN3373 and Exempt Human and Animal specimens



## ON-SITE LABELING

Individual UPS Return Labels with visual and digital indicators for monitoring, control and prioritization



***"By early next week, tomorrow, we should have over 2 million tests available,...By the end of the week, through partnerships with private industry, over 4 million tests available..." – HHS Chief Alex Azar***

# 4 TRANSPORT TO LABS

Fast, agile network offers the visibility, reliability and control to ensure precision transport to laboratories



## **UPS® PREMIER**

Critical healthcare packages traveling in the UPS network can leverage new technology to drive best in industry visibility and reliability



## **EARLY DELIVERY TO MORE ADDRESSES**

UPS has the ability to deliver to more addresses earlier than anyone else including central & distributed laboratories



## **FULL UPS TRANSPORTATION PORTFOLIO**

Technology-driven transportation optimization across NDA/2DA Small Package Air Network & Freight



## **INBOUND DATA FEEDS TO LAB**

Standardized method of data extraction allows for lab to plan ahead for processing time and resources

**UPS Healthcare can help labs receive specimens earlier, helping drive faster turnaround time for providers and patients**



# At UPS HEALTHCARE,

we are accelerating  
patient-centric supply chains  
across key sectors





**UPS Healthcare**

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