

BIO *is your
biotechnology
champion.*

JOIN US.

Together we're creating an environment where innovation thrives.

BIO is a global community encouraging investment and promoting policies that support biotech innovation. BIO members are leading the research and development of innovative healthcare, agricultural, industrial, and environmental products.

BECOME A BIO MEMBER AND TAKE ADVANTAGE OF:



[A forum to advocate for issues critical to your business](#) →



[A team of experts with access to policymakers](#) →



[Networking opportunities](#) →



[Industry insights](#) →



[Business savings](#) →



[Discounts at BIO events](#) →



[Online education](#) →

ADVOCACY

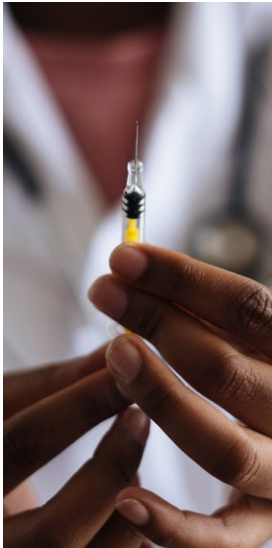
*All BIO members have a voice,
and our policy initiatives reflect
the diversity of our membership.*



“The importance of BIO’s efforts in policy and patient advocacy cannot be overstated, particularly at a time like this, when our industry is in the spotlight. BIO’s leadership helps ensure that we and our work—as a company individually and a sector collectively—are well represented and that our voices are heard.”



HABIB DABLE
President & CEO,
Acceleron Pharma



HUMAN HEALTH →

From policy and research to regulatory affairs and specialty markets, BIO helps you by:

- Developing and implementing strategic responses to scientific and regulatory initiatives from the FDA, NIH, and others.
- Incentivizing funding for new cures and ensuring legislation supports bringing them to market.
- Advocating for policies that support the discovery and development of the medical countermeasures necessary for health security.



FINANCE & TAX →

Our advocacy focuses on critical issues affecting member companies of all sizes, including:

- Improving market quality for small public companies.
- Promoting a robust tax environment that supports emerging biomedical innovation.
- Encouraging incentives for investment in early-stage companies.
- Supporting a positive investment climate for the biotechnology industry.



AGRICULTURE & ENVIRONMENT →

BIO gives you a voice in key policy decisions and a way to stay on top of scientific developments, find partners and gain business intelligence by:

- Championing durable commercial success for biobased innovations in three critical sectors: biobased manufacturing, food and farm innovation, and sustainable fuels.
- Collaborating on policies and programs with our members to drive the strategies needed to speed the development and commercialization of their technologies and applications.



GLOBAL MARKETS & TRADE →

BIO helps you take advantage of opportunities in global markets by:

- Encouraging the adoption of national laws and regulations to foster cross-border collaboration and support the development of the biotechnology sector.
- Offering you access to the resources, expertise, and contacts you'll need to enter the global market.
- Providing opportunities to represent BIO in a number of international bodies and their meetings.

PATIENT ADVOCACY

Patient voices are increasingly critical to every facet of drug development.

BIO connects member companies to the patient and research advocacy communities and consumers to better understand the patients we serve, raise awareness and understanding of diseases, and advance patient-focused policies by:

Connecting members with patient advocacy communities to achieve our shared goals of improving patient outcomes, earning their trust by modeling BIO's Guiding Principles for Interaction with Patient Advocacy Organizations.

Fostering relationships between BIO members and patient and health advocacy communities through the Alliance Development Committee. Committee members network with other members and cultivate strong and enduring relationships with key patient groups to collaborate on policy development, advocacy, public awareness, research and product development.

Hosting events where members can discuss policy issues, share best practices, network and partner.

- Coffee chats and policy briefings help BIO members stay on top of policy developments and keep in touch with each other and patient advocacy partners.
- The **BIO Patient and Health Advocacy Summit** brings together more than 300 individuals from over 200 organizations annually in Washington, DC.
- Patient advocacy groups, venture philanthropies, BIO members, and the larger biotech community come together at the Patient Advocacy Pavilion each year during the BIO International Convention.



“For patient advocacy professionals, BIO is an invaluable resource and partner. BIO membership provides access to an outstanding network of industry peers with whom to share best practices and emerging trends in impactful patient organization engagement. And when it comes to being a trusted and effective voice for pro-innovation, pro-patient policies in Washington, DC and state capitals, BIO is second to none.”



TODD BLEDSOE

Executive Director of Patient Engagement and Advocacy, Neurocrine Biosciences, Inc.



More saving. More research.

Save on everything you need to run a successful company.

BIO Business Solutions® is the largest cost-savings program for the life science industry, offering BIO members exclusive access and discounts on a variety of general business solutions, such as insurance, shipping services and office supplies, as well as access to lab products, waste management services and more—all in one place and tailored to save your company time and money!

There is **no charge** for member companies to participate, and companies can utilize one, some, or all of the special pricing arrangements offered through the program.

Learn more about this FREE member benefit at bio.org/save →



In 2019, **4,500 companies** actively participating in BIO Business Solutions saved over **\$511 Million**.



“Our company has been using the BIO-VWR National Program since 2006. Our analysis showed over a 46% savings on lab supplies last year with additional savings on freight, fuel surcharges, hazardous material handling fees, as well as earned cash-back rebates that are also part of the program. We couldn’t be happier.”



LYNN M. CILINSKI

Vice President, Controller & Treasurer
MacroGenics, Inc.

EVENTS

BIO members save at our events around the world.

Members receive discounts on registration, company presentations, and exhibition fees at all of our conferences and events. We also offer complimentary access to BIO One-on-One Partnering™ during the J.P. Morgan Healthcare Conference (JPM) Week.

USE EVENT DISCOUNTS TO:



Do business efficiently with BIO One-on-One Partnering™.



Establish yourself as a thought-leader on our company presentation stages.

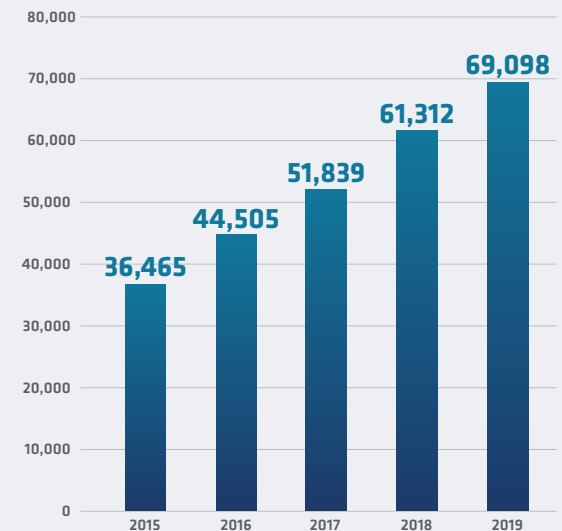


Attend educational sessions and professional development courses.



Gain visibility in front of influential decision makers by exhibiting at our events.

PARTNERING MEETINGS



90% growth in partnering meetings in the past five years.

Upcoming Events



This virtual gathering of the global biotech community provides access to key partners via BIO One-on-One Partnering, plus 100+ interactive and on demand sessions on urgent industry topics, and on-demand company presentations.

BIO-EUROPE®

Europe's largest partnering conference, serving the global biotechnology industry.



Brings together the global biotechnology and pharmaceutical industry to explore licensing collaborations and investor engagement in the current Asia-Pacific business and policy environments.



Jointly organized by BIO and the Taiwan Bio Industry Organization (Taiwan BIO), this event brings together biotechnology and pharmaceutical executives and investors from North America, Europe, and Asia to meet and explore business opportunities with Taiwan's emerging biotech sector.



Patient advocacy and provider organizations, medical professional societies, voluntary health organizations, patients and caregivers, regulators, policy makers, and the biotechnology industry come together for two days of networking and programming to discuss policy issues, share best practices, and exchange ideas.

BIO-EUROPE SPRING®

This event is the springtime counterpart to BIO-Europe® and continues the tradition of providing life science companies with high-caliber partnering opportunities.



BIO's premiere event for biotech companies operating in the agriculture and environment sectors, this event helps global leaders stay on top of the biobased breakthroughs transforming our world.



To make it easier and more affordable to partner in downtown San Francisco, BIO offers access to BIO One-on-One Partnering™ and affordable meeting space during the J.P. Morgan Healthcare Conference (JPM).



This event combines educational sessions on the latest issues in the biotech IP sector, informal networking events, and practical tips for attendees to use the next day.



An international biotech investor conference focused on early and established private companies as well as emerging public companies.



One of the largest investor conferences focused on established and emerging publicly traded and select private biotech companies.

BIO Events →

Learn more about BIO's global portfolio of partnering, education and investor events at bio.org/events.

Learn anywhere, any time, at your own pace.

BIO Online Learning offers on-demand online courses at reduced rates through Biotech Primer Inc., to help members make strategic business decisions, navigate important regulatory hurdles, and move healthcare products from the bench to the bedside. After taking a course, you'll receive a certification you can display on LinkedIn.

BIO member and bulk discounts available!

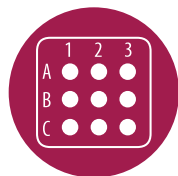
The more courses your staff takes, the more you can save.

Dozens of online courses in today's most in-demand job fields.

Explore popular course bundles, including drug development and clinical development, and [browse the full catalogue.](#) →



**BIOTECH FOR
NON-SCIENTISTS**



**MEDICAL DEVICE &
DIAGNOSTICS**



MANUFACTURING



**DRUG
DEVELOPMENT**

WHY BIO ONLINE LEARNING?

- ✓ Become more confident speaking the **“biotech language”**
- ✓ Establish a **knowledge foundation** that allows you to see the big picture
- ✓ Align your **business role** within the biotech industry
- ✓ Position yourself for **leadership roles** within your organization
- ✓ Add **professional certifications** to your resume or LinkedIn and stand out to employers

The future of biotech is *brighter* when your team has the **right mix**.

BIO's initiatives and principles on workforce development, diversity, and inclusion (WDDI) are designed to advance a more globally competitive industry through resources and tools for BIO members and the larger biotech community.

Explore the Right Mix Matters resources:



BIO BOARDLIST

Find and refer qualified diverse candidates for boards.



DIVERSITY & INCLUSION TOOLKIT

Find resources to grow your team.



ANNUAL REPORT

View the results of our first annual survey.



WATCH

Vertex's Reshma Kewalramani on her commitment to bringing diverse people and ideas to the table.



Have questions?

Contact us anytime at biomember@bio.org



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READY TO APPLY?

Go to the membership application to get started →

bio.org/online-membership-application
