

BIO One-on-One Partnering™

System Tutorial

2022 BIO CEO & Investor Conference

Help & Support
biopartnering@bio.org

ONE
PARTNERING™
Powered by BIO

Logging In

PLEASE NOTE:

Access to partnering requires that delegates use their company/professional email address.

Click here to
reset your
password.

ONE
PARTNERING™
Powered by BIO

Email address

jdoe@bio.org

Password

.....

Log in

[Forgot password?](#)

You will receive an email confirmation with login instructions within 1-2 business days after registering for the event. If you registered prior to the opening of the partnering system, you will receive this email confirmation once the system is open.

Your partnering login email is not the same as your registration confirmation/receipt.

If you have already used the partnering system at a previous event, you may use the same password. The email will also contain a link to reset your password in case you have forgotten it.

If this is your first time using BIO One-on-One Partnering, you will need to set your password using the link provided in the email.

Homepage

Easy access toolbar:

- Company & Delegate profile
- Search
- Calendar
- Message Center
- Request a Meeting

Important Partnering Updates & Tutorials

Webinars, Special Opportunities, Help & Support

View
bookmarks

Logout

The screenshot displays the ONE Partnering homepage. At the top is a dark blue navigation bar with the ONE logo and links for HOME, PROFILE, SEARCH, CALENDAR, and MESSAGE CENTER. A 'New request' button is on the right. Further right are links for BOOKMARKS and a user profile icon. Below the navigation bar, the main content area features a large banner for the '2022 BIO CEO & INVESTOR CONFERENCE' sponsored by HCW (H.C. Wainwright & Co.). To the left, a sidebar contains a 'COMPANY PROFILE' section with an 'Update' button, a 'MEETING REQUESTS' section with filters for 'All', 'Incoming', and 'Outgoing', and a 'MEETINGS' section with similar filters. A 'Search Bar' callout points to a search input field with the placeholder text 'Search for companies and start sending requests'. A 'Partnering Feed' callout points to a section titled 'UPCOMING BIO EVENTS' featuring the '2022 BIO International Convention' with dates June 13-16, 2022, and a description: 'Mark Your Calendar for the BIO International Convention, June 13-16, 2022, in San Diego!'. A 'View bookmarks' callout points to the 'BOOKMARKS' link in the navigation bar. A 'Logout' callout points to the user profile icon. A 'Search Bar' callout points to the search input field.

ONE HOME PROFILE SEARCH CALENDAR MESSAGE CENTER New request

★ BOOKMARKS Bio

2022 BIO CEO & INVESTOR CONFERENCE

Sponsored by

HCW
H.C. WAINWRIGHT & CO.

NEWS

HYBRID PARTNERING AT 2022 BIO CEO & INVESTOR CONFERENCE

In-person attendance provides access to meet with other in-person attendees on-site in New York during conference hours Monday, February 14, and Tuesday, February 15. In addition, in-person attendees can take virtual meetings, hosted through unique, secure BIO-provided Zoom links, outside conference hours and on Wednesday, February 16, and Thursday, February 17.

Virtual attendance provides access to take virtual meetings hosted via BIO-provided Zoom links Monday, February 14 through Thursday, February 17.

Need to change your attendance type?

Search Bar
Quickly search for companies, assets, etc. of interest

Search for companies and start sending requests

UPCOMING BIO EVENTS

BIO International Convention
June 13-16, 2022
Accelerating a BIO- Revolution through global partnerships, collaboration, and thought leadership.

2022 BIO International Convention

Mark Your Calendar for the BIO International Convention, June 13-16, 2022, in San Diego!

More information about the 2022 event will be made available

COMPANY PROFILE

Profile 100% complete
Visible

Update

MEETING REQUESTS

All Incoming Outgoing

Requested 0

Accepted, to be scheduled 0

Accepted, no availability 0

Declined 0

View all

MEETINGS

All Incoming Outgoing

Company Profile

The screenshot shows the BIO company profile page. At the top, there's a header with the BIO logo and the text "Biotechnology Innovation Organization". Below the header, there's a "Your profile is PUBLISHED" status and an "Unpublish" button. The main content area is divided into several sections:

- Description:** Includes fields for "Company type" (Public, NPO, govt., economic dev...), "Keywords" (BIO, biotechnology, biotech, partnering, advocacy, business forum, purchasing program, BIO business solutions, membership), "Brief description" (BIO is the primary advocacy organization for the biotechnology industry.), "Description" (The Biotechnology Innovation Organization (BIO) represents biotechnology companies, academic institutions, state biotechnology centers and related organizations across the United States and in more than 30 other nations. BIO members are striving to help fuel, feed and cure the world by being involved in the research and development of innovative healthcare, agricultural, industrial and environmental biotechnology products. BIO also produces the BIO International Convention, the world's largest gathering of the biotechnology industry, along with industry-leading investor and partnering meetings held around the world. We also offer BIO Business Solutions, the largest cost savings purchasing program for the biotech industry. Members may participate for no charge to save on items they need to run a successful biotechnology enterprise - from lab products, business insurance, office supplies, shipping needs, and more.), "News" (Be on top of trending biotech news with Good Day BIO. See what it's all about at <https://www.bio.org/goodday>.), "Company objectives" (Advance biotechnology by facilitating dealmaking, investment, and procurement on a massive scale.), and "Licensing objectives".
- Assets:** Includes a "Manage assets" button.
- Services:** Includes a "Manage services" button.
- Market Products:** Includes a "Manage market products" button.
- Management:** Includes a list of management team members with their roles and contact information. An "Edit" button is present.
- Delegates:** Includes a list of delegates with their roles and contact information.
- Content:** Includes an "Upload file" button and a list of uploaded files (BBS Program Flyer M ...).

Callouts highlight key features:

- "Upload your company's logo" points to the BIO logo.
- "Craft a **Brief Description**, which will be directly visible in search results" points to the "Brief description" field.
- "Access delegate profiles, attendance type, notifications settings" points to the "Delegates" section.
- "Add documents, graphics, videos" points to the "Content" section.

No required fields, but **all information is searchable**. Add as much information as possible to increase your company's visibility

Complete applicable fields, especially **Description, Areas of Interest, Financials, Contact Information**

Add **Assets, Services, Market Products** as appropriate

Delegate Profile & Notification Preferences

Upload your headshot

See your attendance type & change your local time zone

Complete applicable fields, especially **Job Title**, **Professional Background**, **Area of Expertise**

Delegate Contact Information entered here is only visible to companies with whom you share it in the Message Center

Tailor your **Notification Preferences**

Event attendance
Location: In-person & Virtual

Timezone
City:

Delegate profile
Company: Biotechnology Innovation Organization
Job title: Coordinator, Partnering Operations
LinkedIn profile:
Keywords:
Professional background:
Area of expertise:

Delegate address [Fill with company address](#)
Country: United States
State: DC
Address: 1201 Maryland Ave., SW, Ste. 900
Zip: 20024
City: Washington

Delegate contact information
Your delegate contact information is private to you and is only shared with another company when you choose "Share contact information" in your Message Center.
Email: [Autofill](#)
Telephone:

Edit your notifications
[Access your notifications preferences](#)

Your schedule updates
Please choose which notifications you would like to receive by email

Contact information
You will receive notifications at this email address: user@biotest.org ☒
Additional / alternative email: ☐

Email Notifications

All meeting requests

New request received ☒
Request accepted ☐
Request declined ☐
Request cancelled ☐

Meetings in which you are a participant

Meeting scheduled ☒
Meeting rescheduled ☒

Your company's meetings

Meeting scheduled ☐
Meeting rescheduled ☐

TIP: Click here to CC an additional recipient, such as an assistant or a colleague helping to manage your meeting activity, on your email notifications.

Calendar

View two time zones – conference time zone and your local time zone

View your **scheduled partnering meetings**

Add **program, presentations, networking**

Add **personal events/notes** to keep track of engagements outside of programming & partnering

The screenshot shows a calendar interface for 'Cornelius Maze'. The top navigation bar includes a user profile icon, the name 'Cornelius Maze', and a week view selector with days MON 10, TUE 11, WED 12, THU 13, and FRI 14. The main calendar area displays a weekly grid with events. On Tuesday, there are three events: '09:00 (UTC-04:00) San Francisco Marriott Marquis - 780 Mission St, San Francisco, CA 94103 Grande Biotech', '09:30 - 10:00 (UTC-04:00) Coffee Break Get coffee and prepare for next meeting', and '10:00 (UTC-04:00) Join Bethesda Pharmaceuticals'. On Wednesday, there is an event '12:00 - 13:00 (UTC-04:00) https://zoom.us/1564fe54 Covid-19 - Vaccine Boosters in 2022 Education Course'. A callout box points to the 'Export' button, listing options: 'Individual calendar - PDF', 'Individual calendar - Excel', 'Company calendar - PDF', 'Company calendar - Excel', and 'ICS (Outlook, Google calendar, etc.)'. A text box on the right says 'Export your individual & company schedules, in a variety of formats'.

NOTE: Your Calendar is marked as unavailable by default.

The screenshot shows a detailed view of the calendar interface. The top navigation bar is the same as the previous screenshot. The main calendar area displays a weekly grid with time slots. The first column shows time slots from 00 to 06. The second column shows the status 'Not Available' for all slots. The third column shows a red background for all slots. The fourth column shows the text 'This time slot is NOT available for meetings'. The fifth column shows a 'change' link for each slot. At the bottom, there is a 'Save and return to calendar' button, a 'Cancel' button, and a 'New personal event' button. There is also an 'Update entire day' button.

Update your availability

1. Select the appropriate delegate from the top left drop-menu
2. Select the correct day of the week
3. Click Change availability
4. Mark the timeslots available (or unavailable) by clicking Change, or update the entire day
5. Click Save and return to calendar

Search & Advanced Search

Filter for investors

Export search results

Quickly send a meeting request to an identified target

Identify newly added companies

The screenshot displays the ONE Partnering search interface. At the top, there's a search bar with a placeholder 'Type text here to search the directory' and a 'Search' button. Below the search bar, there are filters for 'Investors only' (a toggle switch) and 'Filters (0)'. A list of companies is shown, including UMBRELLA CONSULTING, BREAKTHROUGH MEDICINES ASSOCIATION, MONOLITH BIOTECHNOLOGY CORP., FUTUREPHARMA HOLDINGS, AMERICAN GMO GROUP, MEGAPHARMA, and BIOTECHNOLOGY INNOVATION ORGANIZATION. Each company entry includes its name, description, location, status, and a 'view website' link. To the right of the company list, there are buttons for 'NEW REQUEST' and 'Make a note'. An arrow points from the 'Advanced search' button in the top navigation bar to a sidebar titled 'Advanced search'. The sidebar contains various filters: 'Company name' (text input), 'Company types' (a dropdown menu with 'Biotech or pharma, therapeutic R...' selected), 'Primary therapeutic areas' (a 'Select' button), 'Secondary therapeutic areas' (a 'Select' button), 'Company registration date' (a date range selector with 'From...' and 'To...' fields), and 'Ownership' (radio buttons for 'Private', 'Public', and 'Other').

Company	Description	Location	Status	Actions
UMBRELLA CONSULTING	Financial, legal, consulting	France	PRIVATE	view website , NEW REQUEST , Make a note
BREAKTHROUGH MEDICINES ASSOCIATION	Public, NPO, govt., economic development	United Kingdom	OTHER	view website , SCHEDULED , Make a note
MONOLITH BIOTECHNOLOGY CORP.	Biotech or pharma, therapeutic R&D, Biotech or pharma, animal health	Canada	PRIVATE	view website , ACCEPTED , Make a note
FUTUREPHARMA HOLDINGS	Independent Research Firm	United States	Investor	NEW REQUEST , Make a note
AMERICAN GMO GROUP	Biotech - food & agriculture, Biotech or pharma, animal health	United States	PRIVATE	NEW REQUEST , Make a note
MEGAPHARMA	Biotech or pharma, therapeutic R&D, Digital health	Germany	PUBLIC: NASDAQ: MGPHR	view website , NEW REQUEST , Make a note
BIOTECHNOLOGY INNOVATION ORGANIZATION	Public, NPO, govt., economic development	United States	OTHER	view website

Advanced search Clear Filter X

2 1

Company name

Enter text...

Company types

Biotech or pharma, therapeutic R... X

Primary therapeutic areas [Select](#)

No primary therapeutic areas selected

Secondary therapeutic areas [Select](#)

No secondary therapeutic areas selected

Company registration date

From... → To...

Ownership

☒ Private

☐ Public

☐ Other

Use headers at the top to view **Company, Delegate, Asset, Market Products, Services** listings

Use the **Advanced Search** to apply specific criteria, like **Company Type, Therapeutic Area, Registration Date, Location, etc.**

Save your search to easily apply the same criteria and monitor results

Message Center

View & manage your company's meeting requests. All delegates from the same company can view all the same requests

Export meeting request data in Excel

Filter by:

- Personal tag
- Unread messages
- Incoming & Outgoing
- Meeting Status

Use the **Advanced filters** to refine and combine multiple filters

The screenshot displays the Message Center interface. On the left, a sidebar contains a 'Dashboard' button, a search bar labeled 'Enter searched text', and filter sections for 'Unread' (with 'Unread messages only' selected), 'Requests type' (with 'Incoming requests' and 'Outgoing requests' options), 'Status' (with 'All', 'Requested', 'Scheduled', 'Pending reschedule', 'Accepted', 'Canceled', and 'Declined' options), and an 'Advanced filters' button at the bottom. The main area shows a list of 4 items. The first item is 'To American GMO Group' with a status of 'ACCEPTED'. The second item is 'From Lakeside Investment Group' with a status of 'No mutual availability' (indicated by a red warning icon). The third item is 'To Umbrella Consulting' with a status of 'REQUESTED'. The fourth item is 'From Megapharma' with a status of 'SCHEDULED'. A dropdown menu is open over the 'No mutual availability' status, showing options: 'Last change', 'Status', 'Sender', and 'Recipient'. The interface also includes an 'Export' button and a 'Last change' dropdown in the top right corner.

Meeting Requests that are “Accepted” but with no timeslot available to schedule it will be marked with a red “**No Mutual Availability**” tag

Sending Meeting Requests

NOTE: Meeting requests are sent company-to-company rather than between individuals. The receiving company will determine which of their participants to add to the meeting

1. Click **New Request** at the top of any page, or the New Request button to the right of a search result
2. Begin typing in the name of the company you'd like to meet in the **To** field
3. Add a **Title** and **Message**
4. Add a **linked resource** from your profile if applicable and/or update meeting participants from your company if needed
5. Click **Send Request**

The image shows a 'New meeting request' form and a 'Pick participants' modal. The form has fields for 'To' (with a dropdown showing 'ZZZ Aquarium'), 'Request subject and message' (with 'Title' and 'Message' sub-fields), 'Linked resources' (with a 'Choose' button), and 'Participants' (with a 'Choose' button). The 'Participants' section shows a list of delegates, including 'You' (Coordinator, Partnering Operations). The 'Pick participants' modal shows a list of company delegates with their names, titles, and the number of free timeslots. It includes buttons for 'View calendar', 'Click to add as participant', and 'Click to remove as participant'. A blue arrow points from the 'Choose' button in the 'Participants' section of the form to the 'Pick participants' modal.

New meeting request

To: ZZZ Aquarium

Request subject and message

Title

Message

Linked resources [Choose](#)

No assets, market products, services or content are linked yet

Participants [Choose](#)

Delegate

You
Coordinator, Partnering Operations

[Cancel](#) [Send request](#)

Pick participants [Save](#) [Cancel](#)

Filter company delegates here

[View calendar](#)
Mackensie Vernetti
192 free timeslots
[Click to add as participant](#) [Virtual](#)

[View calendar](#)
Nicholas Zuccaro
192 free timeslots
[Click to remove as participant](#) [In-person & Virtual](#)

[View calendar](#)
Willie Reaves
191 free timeslots
[Click to add as participant](#) [In-person](#)

Responding to Meeting Requests

Accept a Meeting Request

1. Click **Accept Request**
2. Include a message (optional)
3. Click **Accept Request**

Decline a Meeting Request

1. Click **Decline Request**
2. Include a message (optional)
3. Click **Decline Request**

“Reply Only”

Click “Reply Only” to continue a conversation, ask a question, or follow-up on an existing meeting request. This allows you to add an additional comment or question, or respond to the thread without changing the request’s status

The screenshot shows a meeting request from Bethesda Pharmaceuticals. At the top, there's a status bar with 'REQUESTED' and a 'reply only' button. Below this, there are two main sections: 'Bethesda Pharmaceuticals Participants' and 'Autumn Investment Group Participants'. The first section lists Peter Smith and has an 'In-person & Virtual' button. The second section is empty. Below these are 'Bethesda Pharmaceuticals linked resources' and 'Autumn Investment Group linked resources', both empty. At the bottom, there's a message from Bethesda Pharmaceuticals dated Oct 8, 14:22 (UTC-04:00) with the text: 'New meeting requested Hello Autumn Investment Group, We would like to meet during JPM week to discuss our initial investment talks. Please visit our website before the meeting to see our updated pipeline.' There are 'Share my contact information' and 'Reply only' buttons next to the message.

The 'Accept Request' dialog box shows the details of the meeting request. It includes the title 'Investment Discussion During JPM Week', the sender 'Bethesda Pharmaceuticals', and a 'Your Message' field. Below the message field are sections for 'Linked resources' and 'Participants', both with 'Choose' buttons. At the bottom, there are 'Cancel' and 'Accept Request' buttons.

Share your contact information directly with a specific company.

Updating Meetings

Request a meeting be rescheduled in the Message Center by clicking on “Request Reschedule”

Edit the meeting participants from your company

Link topical content from your Company Profile

Click **Share my contact information** to provide your personal contact details with this specific company

The system will be open for 1 year after the conference for your **follow up and data review/collection**

The screenshot displays the 'TAGS AND TAGGED DELEGATES' interface. At the top, a section for 'Bethesda Pharmaceuticals' (Incoming) includes 'Request reschedule' and 'Cancel meeting' buttons. Below this, a meeting card for 'Tuesday, January 11' shows the time '10:00 to 10:30 (UTC-04:00)', 'No location', and a Zoom link 'https://zoom.us/3820523452'. A callout points to the time zone. Below the meeting card, there are sections for 'Bethesda Pharmaceuticals Participants' (listing Peter Smith) and 'Autumn Investment Group Participants' (listing Cornelius Maze). A callout points to a 'View additional meeting details' link. At the bottom right, a 'Join' button is highlighted with a callout saying 'Quickly join your meeting at the scheduled time'. Other buttons include 'Share my contact information', 'Reply only', and 'Edit'. The bottom status bar shows 'You Oct 8, 15:06 (UTC-04:00)' and a 'SCHEDULED' status.

Attend Your Meetings

All in-person meetings will take place in the New York Marriott Marquis. The in-person meetings will have the room number along with the floor on your calendar.

When it is time to attend your virtual meetings, there are three different ways to locate your meeting information:

1. Find your meeting on your Calendar and click on the link (as shown)
2. Find your meeting in the Message Center and click the **Join** button
3. Find the meeting invitation in your personal calendar (Outlook, Google, etc.) and click on the link included

The screenshot shows a calendar interface for a user named Cornelius Maze. The calendar is set to EDT (UTC-04:00) and displays a weekly view from Monday (10) to Friday (14). The interface includes a header with the user's name, a calendar title, and a note about the current timezone. Below the header, there are buttons for 'Mark as available from 9:00 to 18:00', 'Change availability', 'New personal event', 'Print', and 'Export'. The calendar grid shows a mix of 'Available' and 'Not Available' slots. Two specific meetings are highlighted with callouts: an in-person meeting on Tuesday at 9:00 AM in Room 1154 - 11th Floor, Grande Biotech, and a virtual meeting on Tuesday at 10:00 AM titled 'Bethesda Pharmaceuticals'. A third callout points to a virtual meeting on Wednesday at 12:00 - 13:00 titled 'Covid-19 - Vaccine Boosters in 2022 Education Course' with a Zoom link.

Day	Time	Status	Meeting Details
Tue 11	9:00 AM (UTC-04:00)	Available	Room 1154 - 11th Floor, Grande Biotech
Tue 11	10:00 (UTC-04:00)	Available	Join Bethesda Pharmaceuticals
Wed 12	12:00 - 13:00 (UTC-04:00)	Not Available	https://zoom.us/j/1564fe54, Covid-19 - Vaccine Boosters in 2022 Education Course