BIO One-on-One Partnering[™] System Tutorial

2022 BIO CEO & Investor Conference

Help & Support biopartnering@bio.org

ronco



Logging In

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ess to partnering requires delegates use their pany/professional email ess.	Email address jdoe@bio.org
	Password
	Log in
Click here to reset your password.	Forgot password?

You will receive an email confirmation with login instructions within 1-2 business days after registering for the event. If you registered prior to the opening of the partnering system, you will receive this email confirmation once the system is open.

Your partnering login email is not the same as your registration confirmation/receipt.

If you have already used the partnering system at a previous event, you may use the same password. The email will also contain a link to reset your password in case you have forgotten it.

If this is your first time using BIO One-on-One Partnering, you will need to set your password using the link provided in the email.

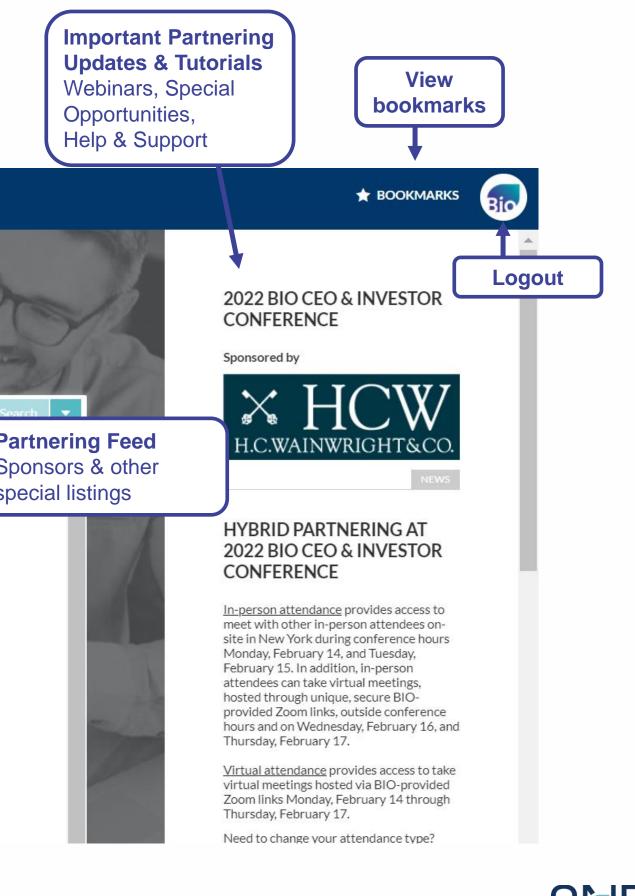


Homepage

Easy access toolbar:

- Company & Delegate profile
- Search
- Calendar
- Message Center
- Request a Meeting

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Profi com Visit		Update		UPCOMIN	IG BIO EVENTS	
ME	ETING REQU	JESTS				
Acce	uested epted, to be schedu e <mark>pted, no availabili</mark>			June 13-16, 2022	ational Convention	
		/iew all		2022 BIO	International Conv	ention
ME	ETINGS			Mark Your Cal 13-16, 2022, in S	endar for the BIO Internation San Diego!	al Convention, June
All	Incoming Ou	tgoing		More informat	ion about the 2022 event wil	l be made available





Company Profile

Upload your company's logo

Craft a Brief		
Description, which will		
be directly visible in		
search results		

Craft a Brief iption, which will irectly visible in earch results	Biotechnology Innovation	on Organization		
Computing Public, NPO, govt., economic dev	Assets	Manage assets	A Management	Edit
	Services	Manage services	Michelle McMurry-Heath	President & CEO
Keywords BIO, b ptechnology, biotech, partnering, advocacy, business forum, purchasing program, BIO business solutions. memory ship	II Membership Other		L Delegates	
Brief description BIO is the primary advocacy organization for the biotechnology industry.	BIO Business Solutions		Christine Orsini Manager, Partnering Products & Services	In-person & Virtual
Description The Biotechnology Innovation Organization (BIO) represents biotechnology companies, academic institutions,	BIO One-on-One Partnering		Jane Smith Manager, Partnering Operations	Ta Virtual
state biotechnology centers and related organizations across the United States and in more than 30 other nations. BIO members are striving to help fuel, feed and cure the world by being involved in the research and development of innovative healthcare, agricultural, industrial and environmental biotechnology products. BIO also produces the BIO International Convention, the world's largest gathering of the biotechnology industry,	Market Products	Manage market products	Lorenzo Tucker Coordinator, Partnering Products & Services Mackensie Vernetti	B In-person
along with industry-leading investor and partnering meetings held around the world. We also offer BIO Business Solutions, the largest cost savings purchasing program for the biotech industry. Members may participate for no charge to save on items they need to run a successful biotechnology enterprise - from lab products, business insurance, office supplies, shipping needs, and more.			Senior Manager, Partnering Operations Nicholas Zuccaro Coordinator, Partnering Operations	Add documents, graphics, videos
News Be on top of trending biotech news with Good Day BIO. See what it's all about at https://www.bio.org/goodday.		delegate profiles, endance type,	Willie Reaves Chief Business Strategy Innovation Officer	Ca In-person & Virtual
Company objectives Advance biotechnology by facilitating dealmaking, investment, and procurement on a massive scale.	notifi	cations settings	Content	🐼 Upload file 💌
Licensing objectives			BBS Program Flyer M _	

Complete applicable fields, especially **Description**, Areas of Interest, Financials, Contact

No required fields, but all information is searchable. Add as much information as possible to increase your company's visibility

Information

Add Assets, Services, Market **Products** as appropriate



Delegate Profile & Notification Preferences

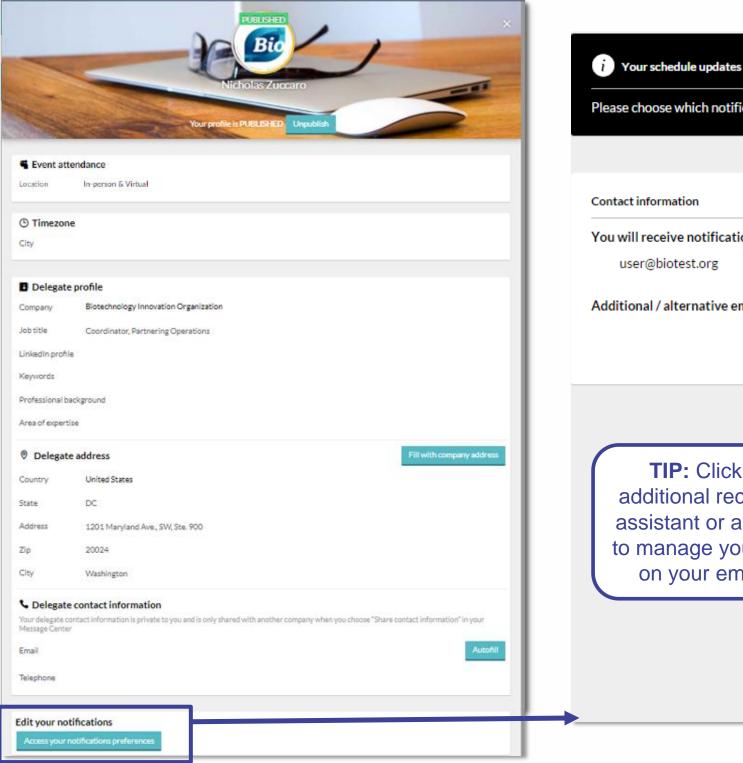
Upload your headshot

See your attendance type & change your local time zone

Complete applicable fields, especially Job Title, **Professional Background, Area** of Expertise

Delegate Contact Information entered here is only visible to companies with whom you share it in the Message Center

Tailor your Notification **Preferences**



Please choose which notifications you would like to receive by email Email Notifications You will receive notifications at this email address All meeting requests New request received Additional / alternative email: Request accepted Request declined Request cancelled Meetings in which you are a participant **TIP:** Click here to CC an additional recipient, such as an Meeting scheduled assistant or a colleague helping to manage your meeting activity, Meeting rescheduled on your email notifications. Your company's meetings Meeting scheduled Meeting rescheduled



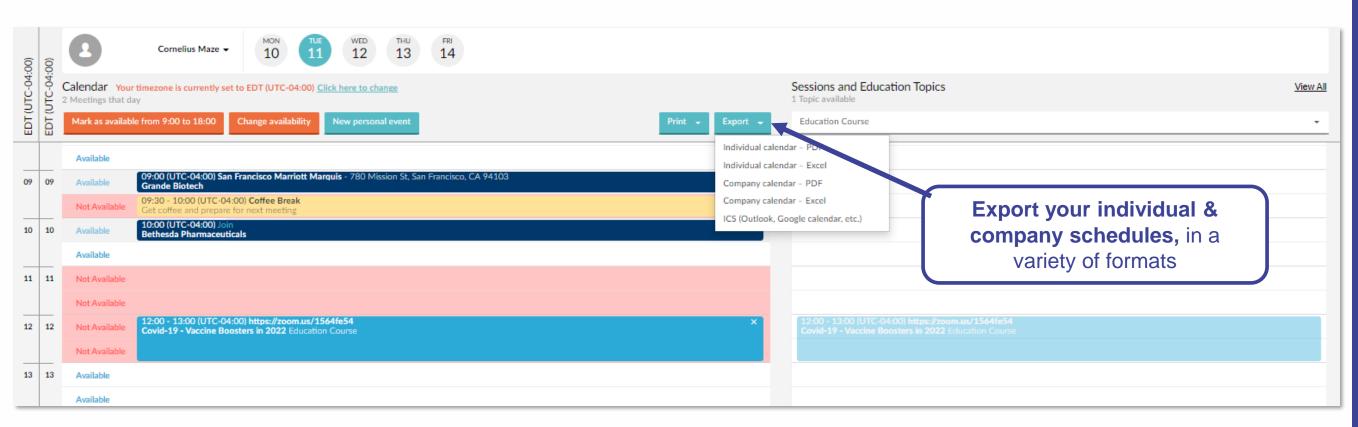
Calendar

View two time zones – conference time zone and your local time zone

View your scheduled partnering meetings

Add program, presentations, networking

Add personal events/notes to keep track of engagements outside of programming & partnering



þa	ur u	nering		NOTE: Your Calendar is marked
ô	6	Cornelius M	Haze - 10 TUE WED THU FRI 11 12 13 14	as unavailable by default.
EDT (UTC-04:00)	EDT (UTC-04:00)	Calendar Your timezone is curre No meetings this day	ntly set to EDT (UTC-04:00) <u>Click here to change</u>	
EDT ((EDT ((Save and return to calendar	Cancel New personal event	Update entire day 🔫
00	00	Not Available	••• This time slot is NOT av	ailable for meetings change
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Update your availability

- 3. Click Change availability
- 4. Mark the timeslots available (or unavailable) by clicking
- Change, or update the entire day
- 5. Click Save and return to calendar

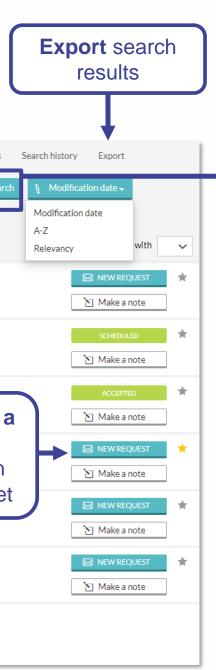
- 1. Select the appropriate delegate from the top left drop-menu
- 2. Select the correct day of the week

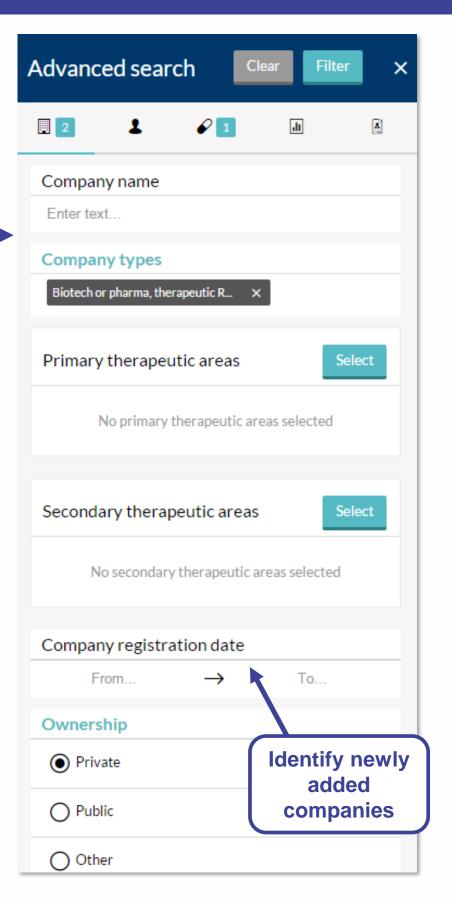


Search & Advanced Search

	Filter for investors			Search ti	ps Saved searches
	P Type text here to search the directory			Sear	
	Investors only Filters (0)				
Co	mpanies (7) 2 Delegates (13) 🔗 Assets (2) 💷 Market Products (2)) 📓 Services (5)			
43	UMBRELLA CONSULTING 1 prior meeting 0 notes Premium consulting services	Financial, legal, consulting	France	PRIVATE	view website
\bigcirc	BREAKTHROUGH MEDICINES ASSOCIATION 2 prior meetings 0 notes Based in London, our association brings biopharmaceutical companies together.	Public, NPO, govt., economic development	United Kingdom	OTHER	view website
monolith	MONOLITH BIOTECHNOLOGY CORP. 0 notes Standing tall at the forefront of therapeutic and animal health R&D.	Biotech or pharma, therapeutic $R\&D$, Biotech or pharma, animal health	Canada		kly send
J.	FUTUREPHARMA HOLDINGS Investors 1 prior meeting 0 notes We are investors Image: Comparison of the second se	stor Independent Research Firm	United States	requ	neeting uest to an
٢	AMERICAN GMO GROUP 1 prior meeting 0 notes From seed to table, our GMO research continues to grow.	Biotech - food $\&$ agriculture , Biotech or pharma, animal health	United States	PRIVATE	ified targe
×	MEGAPHARMA 2 prior meetings 0 notes The premiere global pharmaceutical company.	Biotech or pharma, therapeutic $R\&D$, Digital health	Germany	PUBLIC: NASDAQ: MGPHR	view website
Bio	BIOTECHNOLOGY INNOVATION ORGANIZATION BIO is the primary advocacy organization for the biotechnology industry.	Public, NPO, govt., economic development	United States	OTHER	view website

Use headers at the top to view Company, Delegate, Asset, Market Products, Services listings Use the Advanced Search to apply specific criteria, like Company Type, Therapeutic Area, Registration Date, Location, etc. **Save your search** to easily apply the same criteria and monitor results







Message Center

View & manage your company's meeting requests. All delegates from the same company can view all the same requests

Export meeting request data in Excel

Filter by:

- Personal tag
- Unread messages
- Incoming & Outgoing
- Meeting Status

Use the **Advanced filters** to refine and combine multiple filters

Dashboard

All requests			
Requests you are tagged			
D Enter searched tex			
Unread			

O Unread messages only Requests type

Ο	Incoming requests
Ο	Outgoing requests

Status

All

Requested

Scheduled

Pending reschedule

O No mutual availability

O To be rescheduled

O No mutual availability

To be scheduled

Canceled

Declined

Advanced filters

To American GMO Group last update a few seconds ago Introduction to Your Company's Pipeline

From Lakeside Investment Group last update 2 minutes ago

Follow-Up Regarding Funding

To Umbrella Consulting

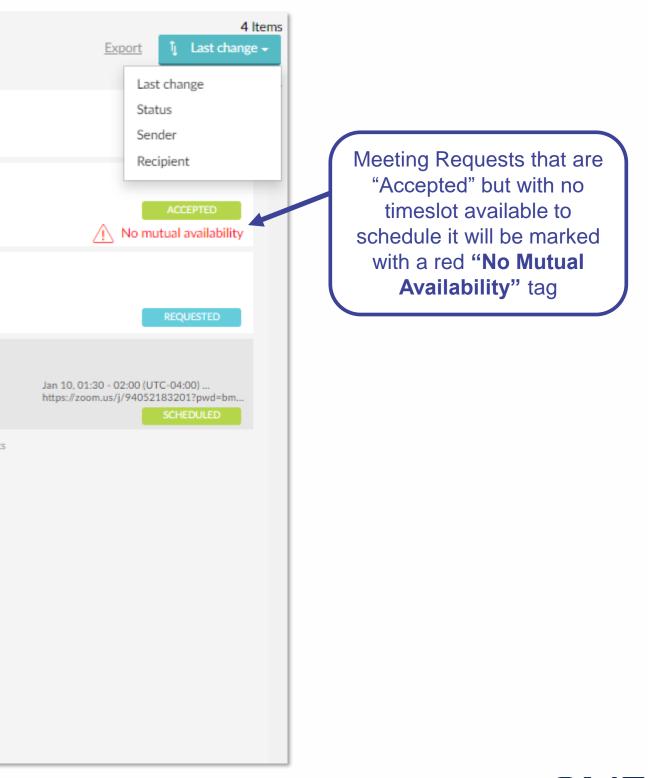
last update 3 minutes ago Financial, legal, consulting Consulting Services for Foreign Markets

From Megapharma

last update 7 minutes ago

Partnership Update at BIO Digital 2021

No more results



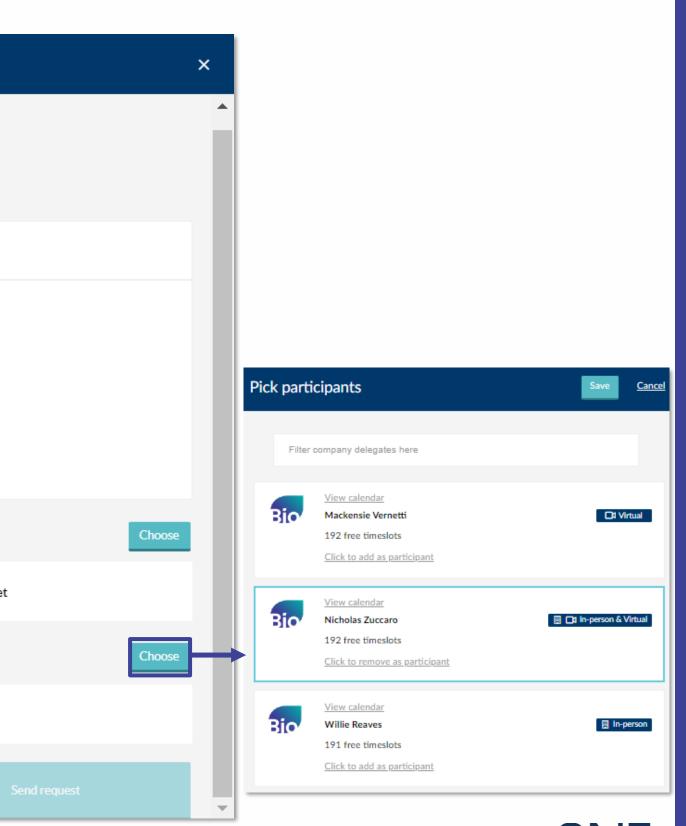


Sending Meeting Requests

NOTE: Meeting requests are sent company-to-company rather than between individuals. The receiving company will determine which of their participants to add to the meeting

- 1. Click **New Request** at the top of any page, or the New Request button to the right of a search result
- 2. Begin typing in the name of the company you'd like to meet in the **To** field
- 3. Add a Title and Message
- 4. Add a **linked resource** from your profile if applicable and/or update meeting participants from your company if needed
- 5. Click Send Request

	New meeting request
II	To ZZZ Aquarium
	Request subject and message
	Title
	Message
et	
	Linked resources
′or	No assets, market products, services or content are linked yet
	Participants Delegate
	You Coordinator, Partnering Operations
	Cancel





Responding to Meeting Requests

Accept a Meeting Request

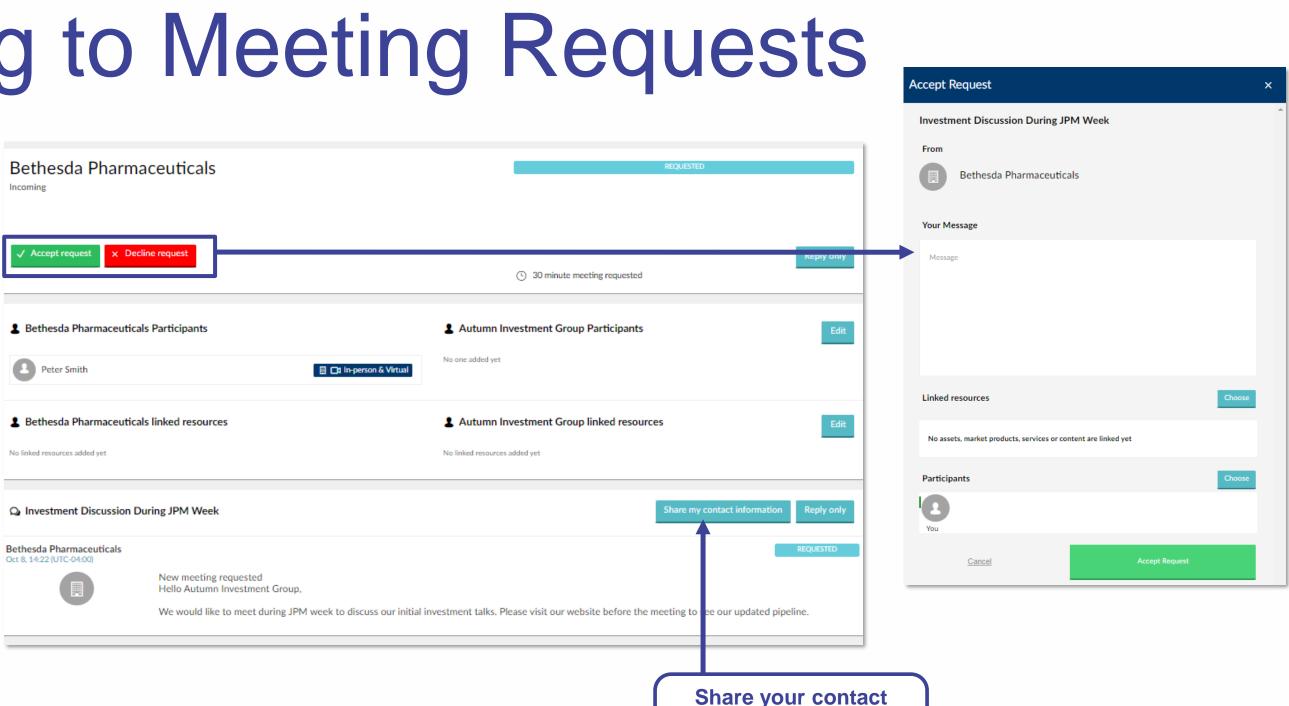
- Click Accept Request
- Include a message (optional) 2.
- Click Accept Request 3.

Decline a Meeting Request

- Click **Decline Request**
- Include a message (optional) 2.
- Click **Decline Request** 3.

"Reply Only"

Click "Reply Only" to continue a conversation, ask a question, or follow-up on an existing meeting request. This allows you to add an additional comment or question, or respond to the thread without changing the request's status



information directly with a specific company.



Updating Meetings

Request a meeting be rescheduled in the Message Center by clicking on "Request Reschedule"

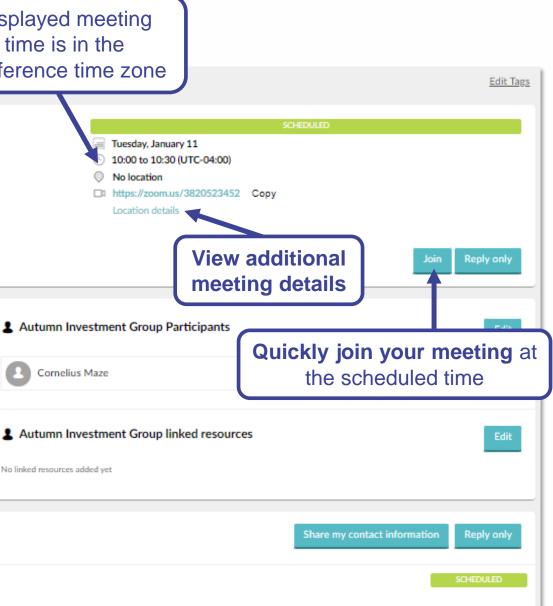
Edit the meeting participants from your company

Link topical content from your Company Profile

Click Share my contact information to provide your personal contact details with this specific company

The system will be open for 1 year after the conference for your **follow up and data review/collection**

	Dis
TAGS AND TAGGED DELEGATES	confe
Bethesda Pharmaceuticals	
Request reschedule Cancel meeting	
Bethesda Pharmaceuticals Participants	٤
Peter Smith	🔄 🕞 In-person & Virtual
Bethesda Pharmaceuticals linked resources	ł
No linked resources added yet	N
Q Investment Discussion During JPM Week	
You Oct 8, 15:06 (UTC-04:00)	



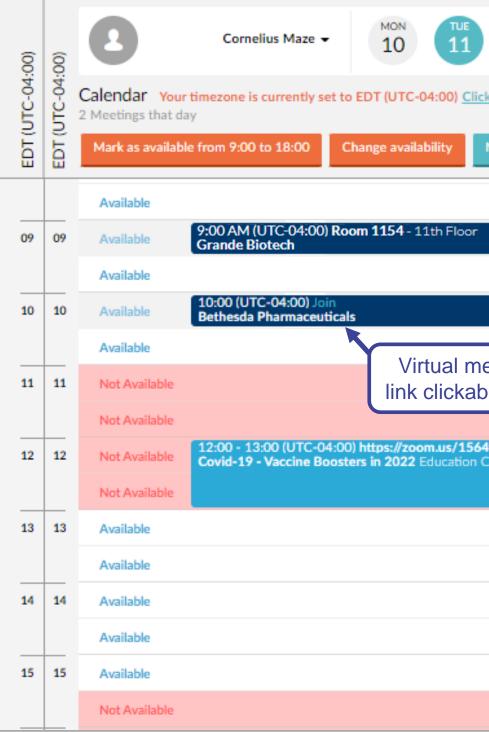


Attend Your Meetings

All in-person meetings will take place in the New York Marriott Marquis. The in-person meetings will have the room number along with the floor on your calendar.

When it is time to attend your virtual meetings, there are three different ways to locate your meeting information:

- Find your meeting on your Calendar and click on the link (as shown)
- Find your meeting in the Message Center and 2. click the **Join** button
- Find the meeting invitation in your personal 3. calendar (Outlook, Google, etc.) and click on the link included



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New personal event In-person meeting details here
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