



200 Clarendon Street
51st Floor
Boston, MA 02116

617.300.0161 Office
locustwalk.com

Locust Walk's Guide to Raising Capital and Retaining Ownership

Saturday, June 11, 2022 – Sunday, June 12, 2022 | 9:00 a.m. – 5:00 p.m. | San Diego Convention Center

Complimentary breakfast will be served each morning, 7:30—8:30 a.m.

AGENDA

SATURDAY, JUNE 11

Morning

- Portfolio Strategy
- IP Strategy & Licensing
- Company Formation
- Financing Strategy

Lunch Break

Afternoon

- Differentiation and Positioning
- Partner and Investor Materials Prep
- Identifying Potential Partners

SUNDAY, JUNE 12

Morning

- Capital Raise Lifecycle
- Structural Term Sheet
- NewCo Venture Finance Math
- Creating & Iterating Deal and Financing Comps

Lunch Break

Afternoon

- Structural Term sheet
- Afternoon Practicum
- Closing Q&A