



**EXCLUSIVE
COST SAVINGS
FOR BIO MEMBERS**

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**Lab Equipment
Purchase &
Surplus
Strategy**

DISCOUNTS, REBATES, &
BENEFITS

What's Your
SURPLUS STRATEGY?

With many manufacturers facing delays of up to 26 weeks, American Laboratory Trading has instruments in stock and ready to ship. Through our partnership, ALT enables labs to move research forward more efficiently from ideas to promising treatments. Do you have idle or lab surplus equipment taking up space in your facility? Whether you have a single item or many, ALT can help maximize your return on investment.



**Instruments
Available**

- Mass Spectrometers
- Ultra-Low Temp Freezers
- Biosafety Cabinets
- Centrifuges
- Incubators
- RT-PCR Systems
- Benchtop Accessories
- And Much More

BIO members receive cost-saving discounts on ALT equipment and services, including:

- **15% discount** on equipment and instrument list price.
- **5% discount** on Agilent Remarked products.
- **20% discount** on inventory management, de-installation/re-installation, and equipment moving services.
- **Free one-year warranty** on all equipment purchases.

[Learn More](#)

As the preferred supplier of secondary lab equipment and surplus strategy services for BIO Business Solutions®, ALT provides a competitive marketplace for spare lab

materials. **Take advantage this opportunity to get some spring cleaning done while monetizing on your surplus lab equipment.**

Trade In Surplus
Equipment

Work with ALT to access benefits, such as:

- 10% bonus on standard consignment split
- 10% discount on appraisal services
- 10% premium rebate

Forward to your company's facilities, operations, and/or purchasing decision-makers.

Forward

About BIO Business Solutions®

BIO Business Solutions® pools the purchasing power of thousands of life science companies to offer exclusive pricing and service on everyday essentials like lab and office supplies, insurance, and administrative services. As a BIO member, you can participate at no charge and save on the items you need to run a successful business.

Learn More



More savings. More research.

Biotechnology Innovation Organization (BIO)

1201 New York Avenue NW, Suite 1300, Washington, DC 20005-3972

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