



More savings. More research.

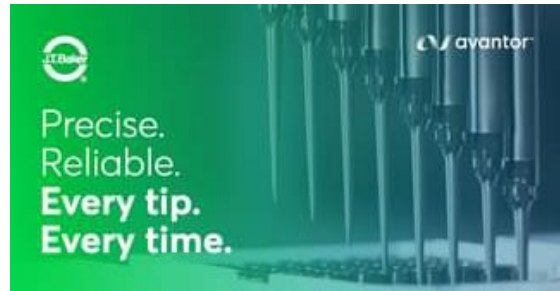
EXCLUSIVE COST SAVINGS FOR BIO MEMBERS

LEARN MORE



Automated robotic liquid sampling systems enable pharmaceutical companies to screen millions of compounds in short amounts of time, help genomics researchers conduct high-throughput analyses of thousands of genetic sequences, and equip clinical testing labs with reliable systems to process diagnostic tests with very high levels of throughput and accuracy.

A simple high-technology component that performs a critical function in these systems is the disposable tips that are inserted into the sample source liquid and extract a precise amount for analysis by the robotic system. Avantor is a leading global manufacturer and supplier of these products. Their J.T.Baker® premium robotic tips and plates are **manufactured and tested to deliver the critical, reliable results researchers and diagnosticians need.**



Leveraging decades of experience and innovation, J.T.Baker robotic tips help **maximize robotic tool utilization and minimize downtime with a straighter tip and lower coefficient of variation that reduces tip breakage and rejection.**

The *Quality and precision at every step* white paper details how Avantor’s Germany-based manufacturing facility uses a full range of advanced capabilities that annually produce, step by step, hundreds of millions of tips and microwell plates for markets around the globe.

Key elements of the J.T.Baker robotic tip production process are detailed, including:

- **Rigorously controlled tip design and engineering processes** conducted in close consultation with customers to define precise functional and performance requirements
- **Fully automated production**, from initial molding to final blister pack, that is “untouched by human hands” to prevent any contamination or potential tip damage
- **Class 8 clean room conditions** in the production facility that follow strict procedures to maintain safety and environmental integrity
- **Advanced high-speed video inspection systems** used to check every tip for the most minute flaws — if even one tip shows a defect, the entire tray is diverted
- **Dedicated personnel** committed to maintaining the highest levels of quality

Discover how Avantor combines an array of advanced

engineering, manufacturing and quality control capabilities with the expertise and commitment of its personnel to meet the demand for robotic liquid sampling machine disposable tips and plates.

[Download the White Paper](#)

Additional Avantor Benefits:

- 75% off of more than 8,000 hot list items
- Special pricing on capital equipment items with list price of over \$1,100
- Discounts across the entire Avantor product offering
- Generous rebates sent back directly to you on annual contract spend growth
- No shipping charges for products shipped from any of Avantor's regional distribution centers
- And, more!

[Access Member Benefits](#)

**Meet Avantor at BIO 2022
Exhibit #2830**

Avantor will be at the BIO International Convention in June in San Diego, CA! If you're attending, stop by the BIO Pavilion to learn more about your cost-saving membership benefits. We hope to see you there!

[LEARN ABOUT
BIO 2022](#)

Like What You See?

**Forward to your company's R&D teams
and purchasing managers.**

[Forward](#)

About BIO Business Solutions®

BIO Business Solutions® pools the purchasing power of thousands of life science companies to offer exclusive pricing and service on everyday essentials like lab and office supplies, insurance, and administrative services. As a BIO member, you can participate at no charge and save on the items you need to run a successful business.

[Learn More](#)



Biotechnology Innovation Organization (BIO)
1201 New York Avenue NW, Suite 1300, Washington, DC 20005-3972

This email was sent to {{lead.Email Address}}
Don't want to receive these emails anymore? [Unsubscribe](#)

© 2022 Biotechnology Innovation Organization. All rights reserved.

