### **R&D Laboratory**

- American Laboratory Trading
- Avantor
- Nikon

### Facilities & Ops

- Clean Harbors PSC Software
- ODP Business Unifirst
  - Solutions •
- United Van
  - PSC Biotech Lines
    - UPS Healthcare

#### Finance & Admin

- ADP
- ODP Business
- Brex
- **Solutions**
- Chubb

**Available** 

Cost-

Savings

**Programs** 

ShareVault

## Communications & Data

- ADP
- Aon Human Capital Solutions
- ShareVault





# Discounts for Delaware Bio members of all sizes & at any stage of the biotech cycle.



## 327 employees \$655K in savings

A pharmaceutical company with 327 employees saved \$654,700 in lab supplies alone.



## 70 employees \$148K in savings

A biotech company with 70 employees saved \$148,300 in lab supplies, insurance, and office supplies.



## 6 employees \$55K in savings

A life sciences company with 6 employees saved over \$55,400 in lab supplies and shipping services.



### Success Stories in Delaware

• A pharmaceutical company with **327 employees** saved **\$654,700** in lab supplies alone.

• A biotech company with **70 employees** saved **\$148,300** in lab supplies, insurance, and office supplies.

• A life sciences company with only 6 employees saved over \$55,400 in lab supplies and shipping services.