



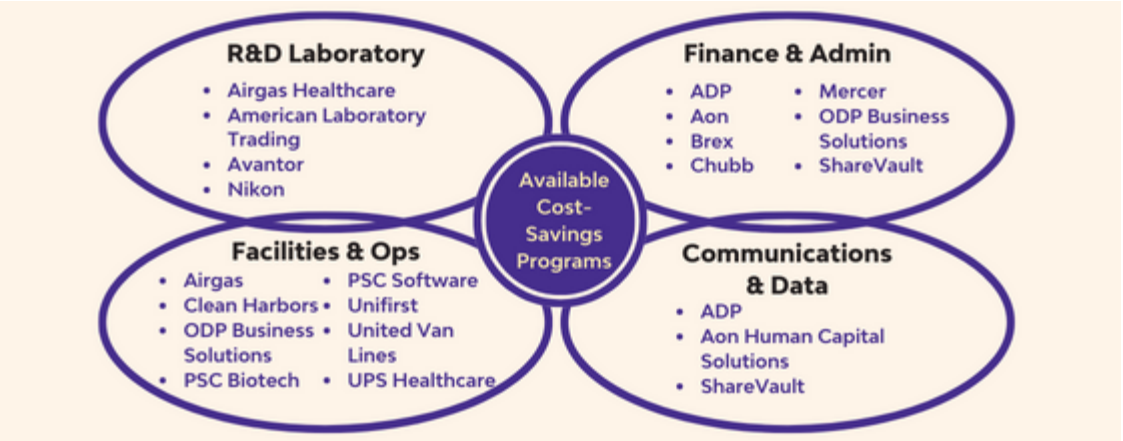
More savings. More research.

# EXCLUSIVE COST SAVINGS FOR BIO MEMBERS

LEARN MORE

As a BIO member, you may be familiar with BIO's renowned events and world-class advocacy. But, did you know that you have exclusive access to the largest cost-savings program for the life sciences industry, as well?


BIO Business Solutions® negotiates favorable pricing on everyday business services, like lab supplies, insurance, shipping, HR solutions, and much more. Additionally, due to the pooled buying power of **over 4,700 life science companies**, participating BIO members are rewarded with the same purchasing power as the largest life sciences, biotech, and pharma companies.




Thousands of life science companies are saving smartly for their business. For instance, a biotech company with 130 employees in California **saved \$753,000** on business insurance, recruitment services, and lab waste removal last year. Similarly, a small biotech company with 27 employees **saved over \$300,000** last year on lab supplies and equipment alone! Interested in joining them?

[Learn About BIO's Supplier Providers](#)


Are you an existing BIO Business Solutions® user? Remember that you can take advantage of **multiple** special pricing arrangements with BIO's supplier network. Take a look at the new **BIO Business Solutions® Brochure** for updated member benefits and discounts. Contact



**\$705 M**  
Aggregate Savings in 2021



**\$870 M**  
Total annual Spend Exceeds Almost Every Standalone Company's Overall Purchasing



**4,700**  
Companies Participating

**About**

BIO Business Solutions® is the **largest cost-savings program for the life science industry**, offering BIO and state affiliate members exclusive, industry-specific offers on a variety of general business solutions, such as insurance, finance and PEO, as well as access to lab products, waste management services and more—all in one place and tailored to save your company time and money.

**How does it work?**

BIO Business Solutions® pools the purchasing power of thousands of life science companies to negotiate **competitive pricing and favorable terms** on supplies and services critical to their success. There is **no charge** for BIO and state affiliate members to participate, and companies can utilize one, some or all of the special pricing arrangements.

save@bio.org to learn more.

Download the  
Brochure



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