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EXCLUSIVE COST SAVINGS FOR BIO MEMBERS

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UPS Healthcare

Business

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More savings. More research.

UPS Healthcare brings reliability, scalability and security to life science companies every day with dedicated <u>end-</u> <u>to-end logistics solutions</u>. BIO members have access to exclusive rates and discounts on shipping services like UPS Next Day Air®, UPS Ground Commercial, and UPS Worldwide International.

Moreover, after recent renegotiations, BIO members participating in the UPS Healthcare program are in for **increased savings and discounts.**

What are the Updates?

- 1. BIO negotiated increased discounts while reducing the weekly revenue band threshold to achieve these discounts. For example, a company that spends \$1,500 to \$4,999.99 weekly for UPS Next Day Air® shipping now receives a 60% discount rather than a 50-55% discount under the previous arrangement.
- 2. UPS Healthcare is eager to help companies of all sizes meet their shipping goals and deadlines. If you are a life science company with complex shipping arrangements, there may be customized options available to you. Simply, reach out to save@bio.org to learn more.
- 3. Continued access to the same popular shipping services like UPS Next Day Air®, UPS 2nd Day Air®, Ground, and Worldwide. Now, they just included improved discounts!

BIO Members Can Save Up To:

- 74% on UPS Next Day Air[®]
- 59% on UPS 2nd Day Air[®] & UPS 3 Day Select Services[®]
- 51% on UPS Ground[®] Commercial Services
- 68% on UPS Worldwide International Services
- And more on value added services.

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Forward

facilities decision-makers.



BIO Business Solutions® pools the purchasing power of thousands of life science companies to offer exclusive pricing and service on everyday essentials like lab and office supplies, insurance, and administrative services. As a BIO member, you can participate at no charge and save on the items you need to run a successful business.





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