

# No Lab? Your Company Can Still Save.

- **Do you order office supplies or ship products?**
- **Are you evaluating your business insurance, HR administration, or health benefits?**
- **Do you share confidential documents with third parties?**

BIO Business Solutions® pools the purchasing power of thousands of life science companies to provide cost-savings on a variety of business-critical services.

Save on these services and more through your BIO or state life science association membership.

## Who Can Save

- ✓ Life science companies without an in-house lab operation
- ✓ Technology companies
- ✓ Member companies that provide services to biotech companies
- ✓ Companies that partner with CROs for research activities
- ✓ Virtual labs
- ✓ Start-Ups
- ✓ Subsidiary of a company from outside of the US
- ✓ R&D life science companies

## Cut costs on services your company uses every day...



**UPS Healthcare**  
Quality Focused. Patient Driven.

Shipping and logistics services



BUSINESS SOLUTIONS™

Office supplies and breakroom products



Corporate credit card services



Always Designing  
for People®

R&D tax credit services



Office and employee relocation

## Save on specialized business services, too...

### Protect your business with...

- Property & Casualty insurance
- Directors & Officers insurance
- Errors & Omissions insurance
- Cyber Liability Solutions

**AON**

**CHUBB®**

### Enhance the employee experience with...

- HR benefit plans & PEO
- Small group health plans
- Human capital solutions & trends



**AON**

**Mercer**

### Receive guidance and expertise on...

- Submitting grant applications
- Preparing for an FDA inspection
- Adding value & cutting costs with quality implementation
- QMS regulations for start-ups
- Computer system validation



## What's in it for me?



**Access to favorable pricing and terms. Save up to 50% on core business services.**



**The due diligence, negotiations, and preferred agreement terms are executed by industry experts.**



**Purchasing power by belonging to the industry's largest cost-savings program.**



**Business Solutions®**

*More savings. More research.*

## How do I sign up?

Participation is free for BIO and state affiliate members and signing up is painless. Just give us a call or send us an email and let us know what you'd like to save money on. We'll do the rest!



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**bio.org/save**