



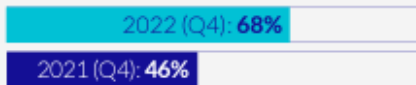
EXCLUSIVE COST SAVINGS FOR BIO MEMBERS

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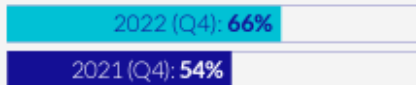
CHUBB®

MIDDLE MARKET LIFE SCIENCES COMPANIES FINDING RISKS EXTREMELY/VERY CHALLENGING TO MANAGE

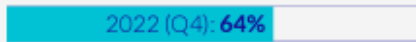
Legal, regulatory, compliance risk



Insufficient cyber security



Recession risk*



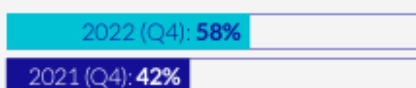
*New response choice in Q4 22

Inflation risk**



**New response choice in Q2 22

Change in leadership/control



What are the business trends and risks impacting the industry?

Chubb, BIO's preferred provider for insurance and risk management, and the National Center for Middle Market (NCMM) released a **new report** with key indicators for middle market life science companies.

This report is a must read for life sciences executives and managers tasked with bringing innovations to market. Findings include:

- **Strong performance continues.** This was visible in the second half of 2022 and expected to widen in 2023.
- **Supply chain and workforce remain top concerns.**
- **Risk management challenges have expanded** to include legal, regulatory, compliance and cyber risk.

[Read the Report](#)

Benefits for BIO Members

Chubb tailors risk management and insurance solutions, including:

- **10% premium credit*** on clinical trials, product, and professional liability cyber insurance,
- **Low minimum premiums** for early stage companies,
- **Access to risk engineers** that keep your business safe and protected,
- **Access to claims professionals** that work to reimburse you fairly and quickly in the event of a covered claim,
- and more.

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* Subject to regulatory approval.

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