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Uniforms are a necessity in the life sciences industry, and few companies have the resources to wash each and every garment and floor mat in their facilities.

That is why they depend on their uniform and facility providers.

But, do you know your contact renewal date and terms? BIO and UniFirst are here to help you understand your agreement and dispel common misconceptions.

What You Need to Know

1). Standard uniform rental or customer service agreements usually run 5-7 years. Be sure to check your contract for its expiration date before signing to avoid locking yourself in for longer than you intended.

2). Annual price increases (API) normally range from 5-10%. Typically, there is language in the contract allowing suppliers to raise prices at least once a year. Notices to non-API charges can be hidden in weekly invoices that go to the company's finance team rather than the decision-maker.

3). Companies have to provide written notice of "non-renewal," sometimes up to six-months ahead of time, to the uniform supplier. If this "non-renewal" notice window is missed, the contract automatically renews for another 5-7 year term.

Check Your Contracts

Often times, you cannot get out of your uniform agreement anytime you want. It will cost you in financial penalties and time spent disputing with the supplier over legal terms and transitioning.

For these reasons, BIO partners with UniFirst as its preferred uniforms supplier for BIO members and life science companies. In addition to cost savings, companies receive clear contractual terms and no price increases for 3



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years.

LEARN MORE

More Member Savings

- **30-50% off** uniform and facility services
- 1-week complimentary service upon new agreement execution
- Hygienically clean garments & UHF Chip technology
- Free lab coat pressing with rental program
- Free company and name emblems on initial installation
- And more!

Forward to your company's R&D, facilities, and/or	
purchasing decision-makers.	

Forward

Get Started

Biotechnology Innovation Organization (BIO) 1201 New York Avenue NW, Suite 1300, Washington, DC 20005-3972

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