



2023 Raising Early Capital and Retaining Ownership

Boston Convention and Exhibition Center, 415 Summer Street, Boston, MA 02210

Two-Day Course Schedule

Saturday, June 3, 2023, 9:00 a.m.—5:00 p.m.

Sunday, June 4, 2023, 9:00 a.m. — 5:00 p.m.

Complimentary breakfast will be served each morning, 7:30—8:30 a.m.

The Course Registration desk will open each morning at 7:30 a.m.

DAY ONE: SATURDAY, JUNE 3, 9:00 a.m. — 5:00 p.m.

- Welcome, Introductions, Course Overview & Core Concepts 9:00 a.m. — 9:30 a.m.
- Portfolio & Partnering Strategy 9:30 a.m. — 10:30 a.m.

MORNING BREAK

- Financing Lifecycle & Investor Types
- Q&A Session 1

10:30 a.m. — 10:45 a.m.

10:45 a.m. — 11:30 a.m.

11:30 a.m. — 12:00 p.m.

LUNCH BREAK

- Materials Creation
- Use of Proceeds and Budgeting

12:00 p.m. — 1:00 p.m.

1:00 p.m. — 2:00 p.m.

2:00 p.m. — 3:15 p.m.

AFTERNOON BREAK

- Venture Financing Math

3:15 p.m. — 3:30 p.m.

3:30 p.m. — 5:00 p.m.

DAY TWO: SUNDAY, JUNE 4, 9:00 a.m. — 5:00 p.m.

- Venture Financing Math (continued) 9:00 a.m. — 10:00 a.m.
- Financing Comps Analysis 10:00 a.m. — 11:00 a.m.

MORNING BREAK

- Q&A Session 2

11:00 a.m. — 11:15 a.m.

11:15 a.m. — 12:00 p.m.

LUNCH BREAK

- Financing Process
- Seed Strategy

12:00 p.m. — 1:00 p.m.

1:00 p.m. — 1:45 p.m.

1:45 p.m. — 3:15 p.m.

AFTERNOON BREAK

- Q&A Session 3

3:15 p.m. — 3:30 p.m.

3:30 p.m. — 5:00 p.m.

BIO PROFESSIONAL DEVELOPMENT NETWORKING RECEPTION

4:45 p.m. — 6:00 p.m.