

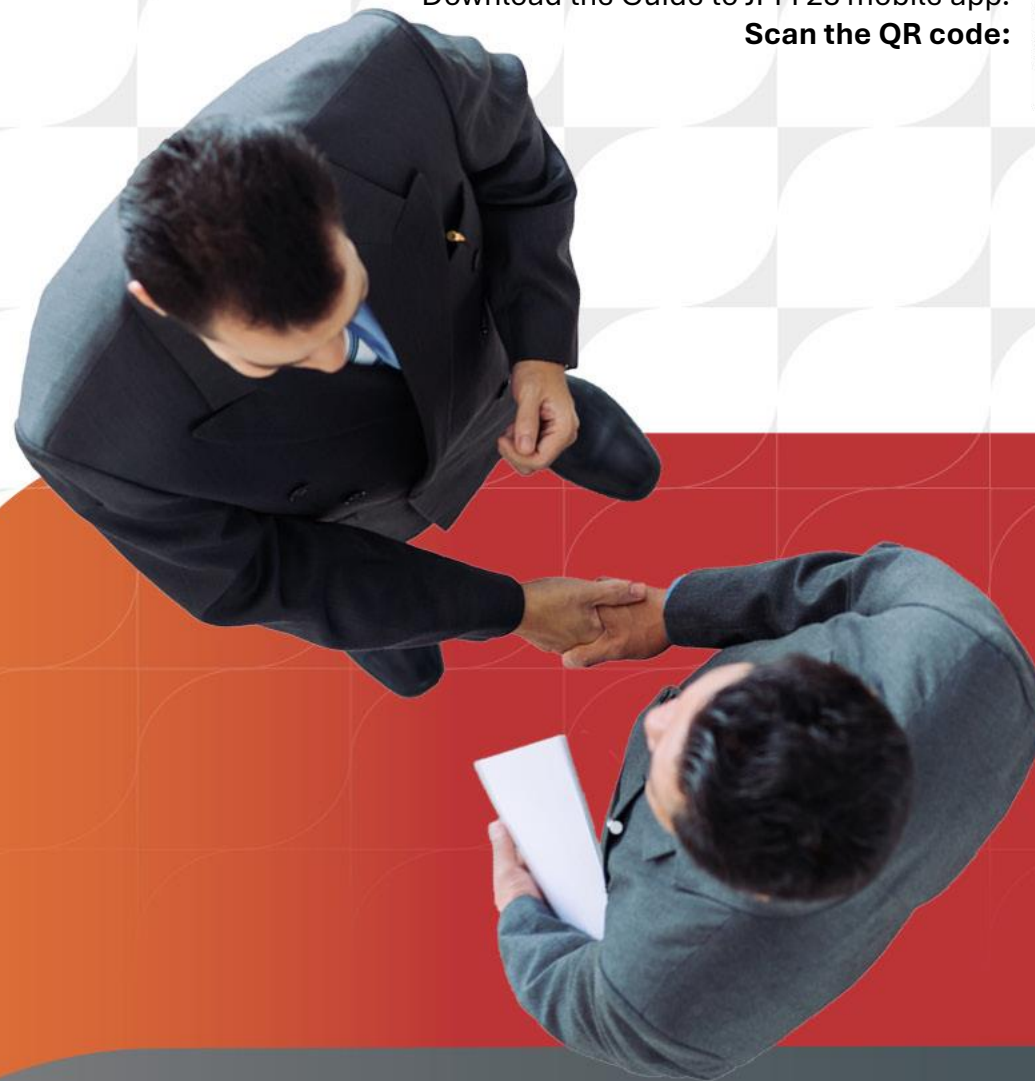


Partnering @JPM Week

January 13-16, 2025 | San Francisco, CA

bio.org/JPM

Download the Guide to JPM'25 mobile app.
Scan the QR code:

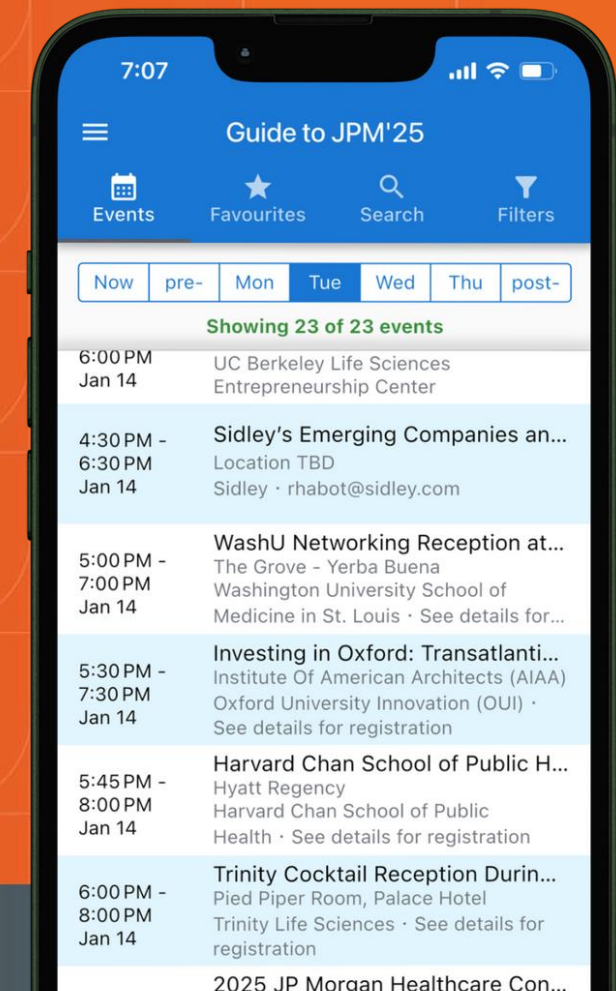


Empowering Connections.
Shaping Futures.

Partnering & Partying with a Purpose: BIO's JPM Week Events and Networking Guide

- **A Q&A session will be held at the end of the webinar.** Please submit questions in the Q&A section of Zoom.
- **A recording of this webinar will be distributed** within a few business days to all webinar registrants.

Download the Guide to JPM'25 mobile app for the latest JPM Week events!





Today's Panel



Ali Ardakani
Managing Director
Novateur Ventures, Inc.



Hemmie Chang
Partner, Head Boston Office
Arnold & Porter



David Del Bourgo
CEO and Co-founder
WhiteLab Genomics



Donna L. LaVoie
President & CEO
LaVoieHealthScience



Hosted & moderated by:
Mackensie Vernetti
VP, Partnering

Biotechnology Innovation Organization (BIO)



About BIO

- BIO is the world's largest trade association representing biotechnology companies, academic institutions, state biotechnology centers and related organizations across the United States and in more than 30 other countries.
- We shape policy and advocate on behalf of the industry
- We actively promote networking, partnering and education
- We produce the annual BIO International Convention, along with a portfolio of global events
- **Disclaimer:** BIO and the BIO One-on-One Partnering™ system are not affiliated with J.P. Morgan or the J.P. Morgan Healthcare Conference; we are unable to provide invitations to the conference



Webinar Agenda

- About BIO Partnering at JPM Week
- Free Mobile App Available Now: BIO & Novateur's Guide to JPM'25
- Hear from the Panelists - JPM Week best practices and more (some Q&A)
- JPM Week events, receptions, conferences, etc
- Additional resources
- Q&A

BIO Partnering @JPM Week & Meeting Space in San Francisco

- Find partners & investors and schedule your meetings all with BIO One-on-One Partnering™
- **Partnering is open now!**
- **Location:** San Francisco Marriott Marquis (4th + Mission), **now in Salon 7, Lower B2 Level**
- First-come, first-served basis for meetings scheduled through the partnering system, at no additional charge
- **What's New!**
 - **70% more meetings space**
 - **Registration badge is required to access BIO's meeting space**

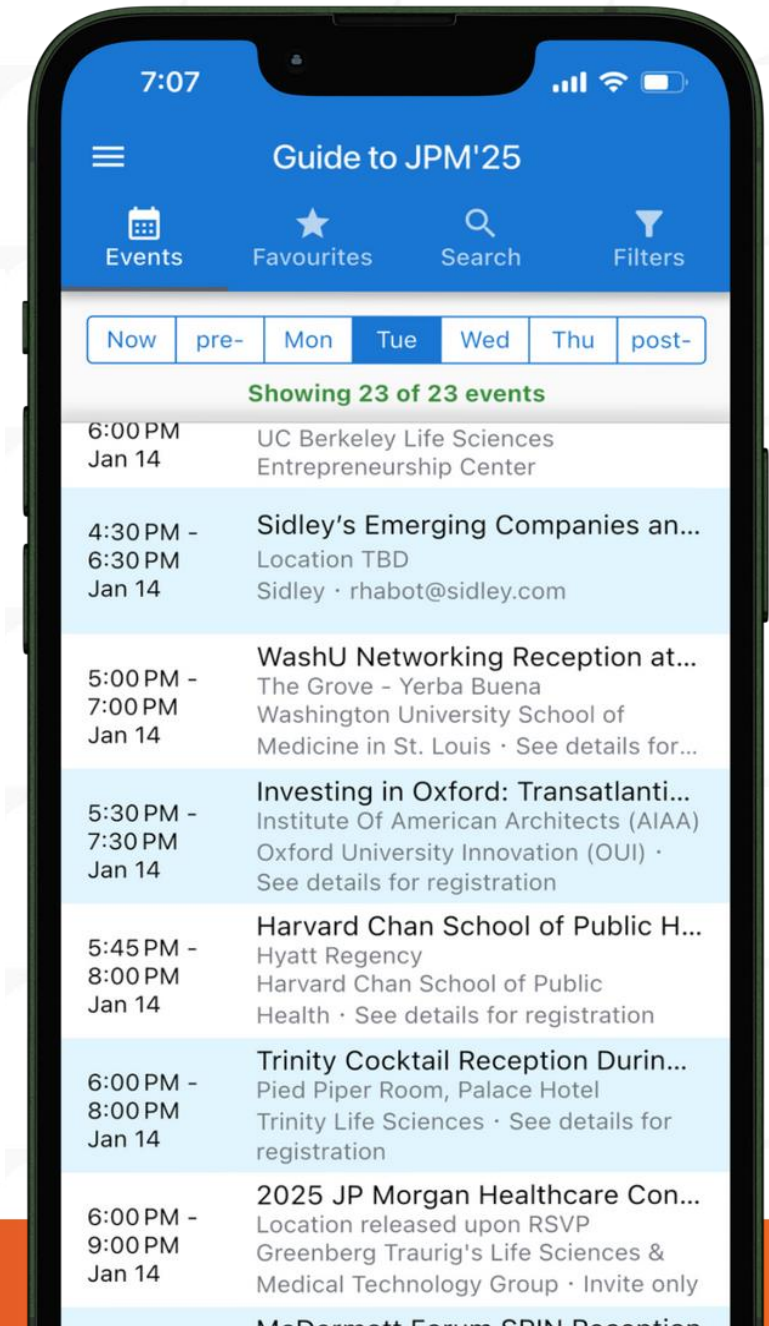
Learn more at <https://bpjw.bio.org/>



BIO & Novateur's Guide to JPM'25

- A comprehensive guide of satellite networking events taking place during JPM Week - and all in one convenient & free mobile app
- Quick links, add to calendar, favorite & share, open location in maps, filter by recently added & updated
- Submit your networking event to be included at <https://bpjw.bio.org/download-jpm-events-guide-app>
- Download the app now in app stores – **new events added daily!**

- **Scan QR code to download:**



JPM Week Tips & Insights

Submit your questions in the QA box!



JPM Week Tips: The Professional

- **Target your meeting requests** to make best use of your time and effort
- **Start your meetings on time, and end on time.** Remember that your counterpart may need to leave early to get to a meeting down the block
- **Be thoughtful about what you're presenting.** Text-heavy slides and diving deep into the science are the fastest ways to lose their attention
- **Come prepared with answers to top questions.**
- **Focus on making the connection** so that your follow up is taken more seriously. Make sure to do the follow up!
- **Bring your contact info.** Physical business cards and virtual backups; LinkedIn QR code



JPM Week Tips: The Practical

- **Pack comfortable shoes & umbrella**
- **Be mindful of your meeting location.** Hotels may approach you & charge a fee if you're meeting in their lobby
- **Provide detailed meeting location info** when arranging meetings
- **Make your receptions plan now.** Note which events require RSVP & consider transit times
- **Ask your network** for small group opportunities to meet up
- **Schedule more meetings to follow JPM Week,** especially if you can't find mutual availability

JPM Week Events & Networking

Download the Guide to JPM'25 mobile app for the latest events and information!



Event Listings Disclaimer

- BIO does not endorse any reception, event, or conference except ones BIO sponsors/organizes
- BIO cannot confer any reception invitations
- We have sought to provide accurate info but will not be held liable for inaccuracies
- BIO & Novateur's event list is a resource but please respect invitation-only events
- Event listings in the following slides are organized by category and listed by day, otherwise in no specific order



JPM Week Conferences, partial list

Download the Guide to JPM'25 mobile app for full list

Conference	Host	Dates	Location
1st Annual BioPharma Obesity Innovation Forum	Sachs Associates Ltd.	Sat	Marine's Memorial Club & Hotel
Longwood Healthcare Leaders, Stanford/San Francisco CEO	Longwood Healthcare Leaders	Sat-Sun	Four Seasons Hotel
8th Annual Neuroscience Innovation Forum	Sachs Associates Ltd.	Sun	Marine's Memorial Club & Hotel *also held virtually Jan 21-23
Jones Day – MSQ Global Biopharma Symposium & Networking Reception	Jones Day & MSQ Ventures	Sun	Jones Day San Francisco
14th Annual LifeSci Partners Corporate Access Event	LifeSci Events	Mon-Wed	Beacon Grand Hotel
ACCESS CHINA Partnering Forum @JPM 2025	BIOTOCHINA, Access China, YAFO Capital, CHBD	Mon-Thurs	Location released upon RSVP *also held virtually, see website
Biotech Showcase	Demy Colton, EBD Group	Mon-Wed	Hilton San Francisco Union Square *also held virtually Jan 21-22
CSSi LifeSciences Partnering Forum	CSSi LifeSciences	Mon-Thurs	Hilton San Francisco Union Square *also held virtually Feb 4-5
Endpoints at #JPM25	Endpoints	Mon-Tues	San Francisco Marriott Marquis



JPM Week Conferences, partial list cont'd

Download the Guide to JPM'25 mobile app for full list

Conference	Host	Dates	Location
The 5th Global IR Pitching @ JPM 2025	KoreaBIO, Sidley Austin LLP, BioCentury	Tues	Nasdaq Entrepreneurial Center
Fierce JPM Week	Fierce	Tues-Wed	Hyatt Regency San Francisco
Pitch Global - Present to CVC's/VC's/angels during JP Morgan @ Norton Rose	Pitch Global / Health Tech Partners of Norton Rose Fullbright	Tues	Norton Rose
RESI JPM 2025	Life Science Nation	Tues	San Francisco Marriott Marquis
McDermott Forum	McDermott, EY	Tues	The Ritz-Carlton
20th Annual Non-Dilutive Funding Summit	Freemind Group	Wed	The Marines' Memorial Club & Hotel
GenScript Biotech Global Forum	GenScript	Wed	San Francisco Marriott Marquis



Receptions, partial list

Download the Guide to JPM'25 mobile app for full list

Reception/Host	Type	Date	Location
Tigermed & Frontage 2025 JPM Reception	CRO & Consulting Firms / Information, Media & IT Firms	Sun Jan 12	View Lounge, San Francisco Marriott Marquis
2025 State Bio Friends Reception	Foundations, Non-Profits & Associations	Sun Jan 12	The Marker San Francisco
Baker McKenzie Reception	Law Firms	Sun Jan 12	Sunset Court at Palace Hotel
JPM BioBreak Reception	Foundations, Non-Profits & Associations	Sun Jan 12	Location released upon RSVP
Investors in Healthcare Networking Drinks (European Healthcare Investor Association, Marwood Group, Latham & Watkins)	Foundations, Non-Profits & Associations	Sun Jan 12	Savills
UC San Diego Mixer at JPM2025	Academic/University	Sun Jan 12	Stem Kitchen & Garden
T2Bmeet @ JPM 2025 (Ticket to Biotech)	Foundations, Non-Profits & Associations	Mon Jan 13	FleishmanHillard
STAT@JPM: Health Care's New Era	CRO & Consulting Firms / Information, Media & IT Firms	Mon Jan 13	Merchants Exchange Banking Hall
STAT Plus Live@JPM Reception	CRO & Consulting Firms / Information, Media & IT Firms	Mon Jan 13	Location released upon RSVP



Receptions, partial list cont'd

Download the Guide to JPM'25 mobile app for full list

Reception/Host	Type	Date	Location
Baker Botts & Salem Partners Private Reception	Law Firms	Mon Jan 13	Jasper's Corner Tap and Kitchen
Sidley & Biopharma Leaders of Color (BLOC) Annual JPM Reception	Law Firms / Foundations, Non-Profits & Associations	Mon Jan 13	Skylight at The Cube at 345 Montgomery
WBL Reception @ J.P. Morgan Healthcare Conference (WBL, AdvaMed, MedTech)	Foundations, Non-Profits & Associations	Mon Jan 13	The Playroom at Hotel Zetta
Investing in Oxford: Transatlantic Healthcare Innovation Reception (Oxford University Innovation (OUI))	Academic/University	Tues Jan 14	Institute Of American Architects (AIAA)
Greenberg Traurig's Reception	Law Firms	Tues Jan 14	Location released upon RSVP
Harvard Chan School of Public Health JPM Reception & Networking	Academic/University	Tues Jan 14	Hyatt Regency
Ligand Evening Reception	Pharma/Investor	Tues Jan 14	Vista Room, Hilton San Francisco Union Square
CLS Reception	Foundations, Non-Profits & Associations	Wed Jan 15	Location released upon RSVP
2025 GSB-SAA Healthcare Networking Mixer at JP Morgan	Academic/University	Wed Jan 15	Location released upon RSVP



Daytime & Other Events, partial list

Download the Guide to JPM'25 mobile app for full list

Event	Host	Date & Time	Location
Healthcare Investor Brunch	CONNECTpreneur, opusB	Sun Jan 12 10:30am-1:30pm	Fogo de Chão
Zen Before JPM	Ticket to Biotech	Sun Jan 12 3:00pm-5:00pm	Divine Yoga Studio
Sweat Equity 5K	cglife	Mon Jan 13 6:15am-7:15am	Union Square, Goddess of Victory Statue
2nd Innovation in Women's Health Pitch Competition	Aquillius and Aquillius Ventures	Mon Jan 13 4:30pm-9:00pm	222 2nd St
Innovation @ Penn: Real World Implementation of AI and Healthcare	Penn Center for Innovation	Mon Jan 13 3:00pm-5:00pm	Wharton San Francisco
Sidley's JPM Coffee Bar	Sidley	Jan 13-14 9:00am-4:00pm	Caldwell Snyder Gallery
UC Davis Biotech Innovation Gallery	Venture Catalyst/UC Davis	Wed Jan 15 4:00pm-6:00pm	Chandran Gallery



Additional Resources

Opportunities

- AdvaMed Meeting Space for members, [schedule here](#)
- BIO One-on-One Partnering™ system & meeting space <https://bpjw.bio.org/>
- Biocom Meeting Space for members, [schedule here](#)
- STAT@JPM: Co-Working Space for STAT+ subscribers, [schedule here](#)
- *Find more similar opportunities in the mobile app under the "Other" event category*

Informational

- **Dec 10 Webinar** NCBiotech's Beyond the Pitch Deck: Informal Strategies to Maximize Impact at JPM, [register here](#)
- **Dec 11 Webinar** BIA's About JPM and Global Biotech Conferences 2025 for UK biotechs, [register here](#)
- LaVoieHealthScience Tips for Comms Strategy at Industry Investor Conferences, [view here](#)
- CSSi LifeSciences JPM Survival Guide, [view here](#)
- Finn Partners' Navigating the J.P. Morgan Healthcare Conference: 5 Tips for Early-Stage Companies, [view here](#)
- ip Talks podcast "Mastering the Art of Simplifying Science for Investors" [listen here](#)
- LSN's San Francisco Hotel Guide, [view here](#)

Q&A

Please enter questions in the Q&A box and we will answer them live.

Feeling shy? Email us at biopartnering@bio.org

Thank you for joining us!
**Register for BIO Partnering @JPM
Week today at <https://bpjw.bio.org/>**

Questions? Email us at biopartnering@bio.org