Partnering™ @ JPM Week

January 11-14, 2027 | San Francisco, CA

Partner Smarter at JPM Week 2027 with BIO Partnering

October 29, 2026



Hosted by:

Mackensie Knorr
SVP, BIO Partnering

Empowering Connections.
Shaping Futures.

bioRSVP

Download the bioRSVP event mobile app at biorsvp.com

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*Interested in sponsorship opportunities, please contact **sponsor@bio.org***

Webinar Agenda

- About BIO Partnering @JPM Week
- BIO's meeting space at the SF Marriott Marquis
- BIO Partnering Features & Tips
- Live System Demo
- Where to get a list of all JPM Week networking events (bioRSVP) bioRSVP
- Live Q&A



BIO and the BIO Partnering system are not affiliated with the J.P. Morgan Healthcare Conference or other concurrent events during this week.

Bio Partnering™ @ JPM Week

About BIO

BIO is proud to host a portfolio of partnering events that not only unite and empower biotech innovators and their ecosystem to improve lives but also offer a broad and unbiased venue to seek investment and BD&L opportunities

- The Biotechnology Innovation Organization (BIO) is the premier biotechnology advocacy organization representing biotech companies, industry leaders, and state biotech associations in the **United States and more than 35 countries around the globe.**

- BIO members range from biotech start-ups to some of the world's largest biopharmaceutical companies – all united by the same goal: to develop medical and scientific breakthroughs that prevent and fight disease, restore health, and improve patients' lives.

- BIO also organizes the BIO International Convention and a series of annual conferences that drive partnerships, investment, and progress within the sector.

- To advocate for our industry, BIO is organized into 2 different sectors to represent our members and their goals:



Emerging Biotech Companies



Health Biotechnology

BIO Partnering™ @ JPM Week

Purpose-built to source & schedule your meetings during JPM Week

No J.P. Morgan Healthcare Conference registration required. BIO Partnering is open to any qualified company or investor; all registrations are reviewed.

2,550+	1,700	45	600+
participants	companies	countries	investors

2026 BIO Partnering @ JPM Week

Vetted, not open-door

Every registration is reviewed by BIO, and investors meet published criteria. Reach the industry audience regardless of your other JPM Week plans.

Tools included, not add-ons

Advanced search, saved-search alerts, AI-assisted requests and one central inbox. Self-schedule meetings directly in the BIO Partnering system.

Meet where it suits you

BIO meeting tables at the San Francisco Marriott Marquis, your own space, or virtual: BIO-provided Zoom or your own link.

It carries forward

Your contacts and partnering history follow you to the next BIO Partnering opportunity.



Register at bpjw.bio.org

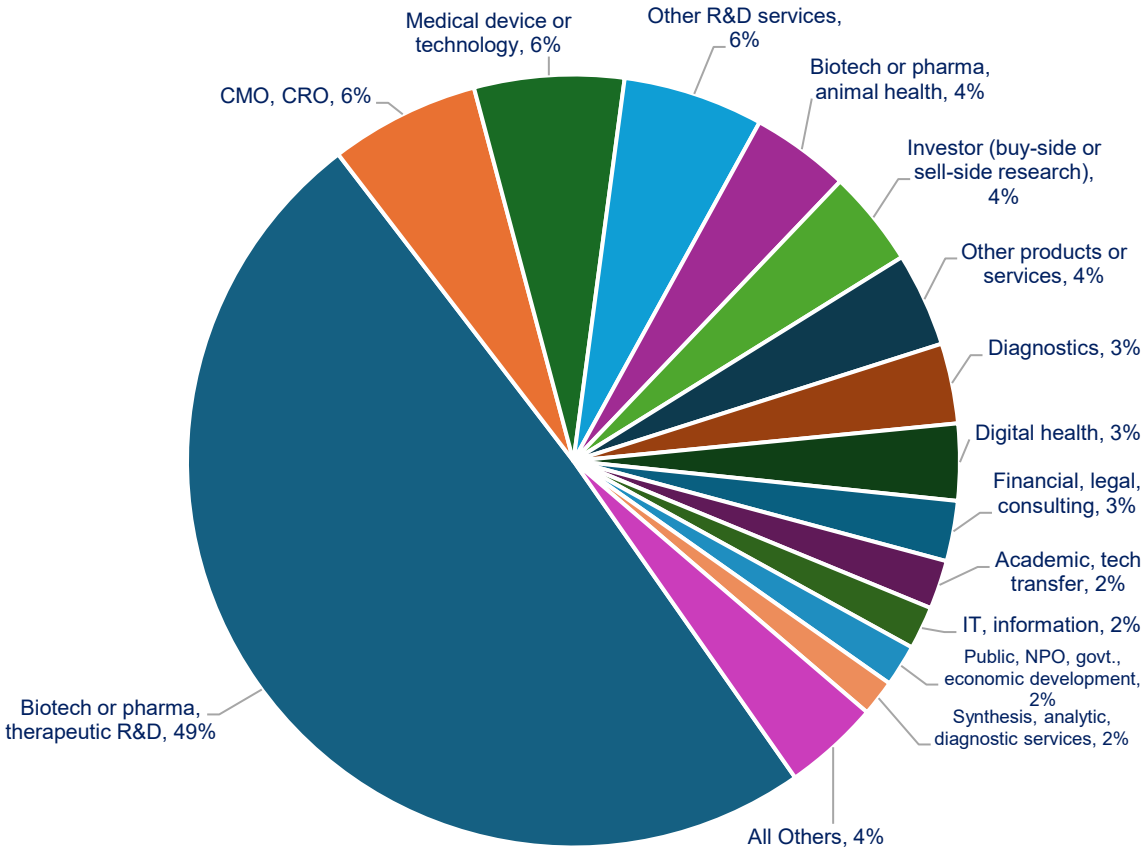
The partnering system opens next week!

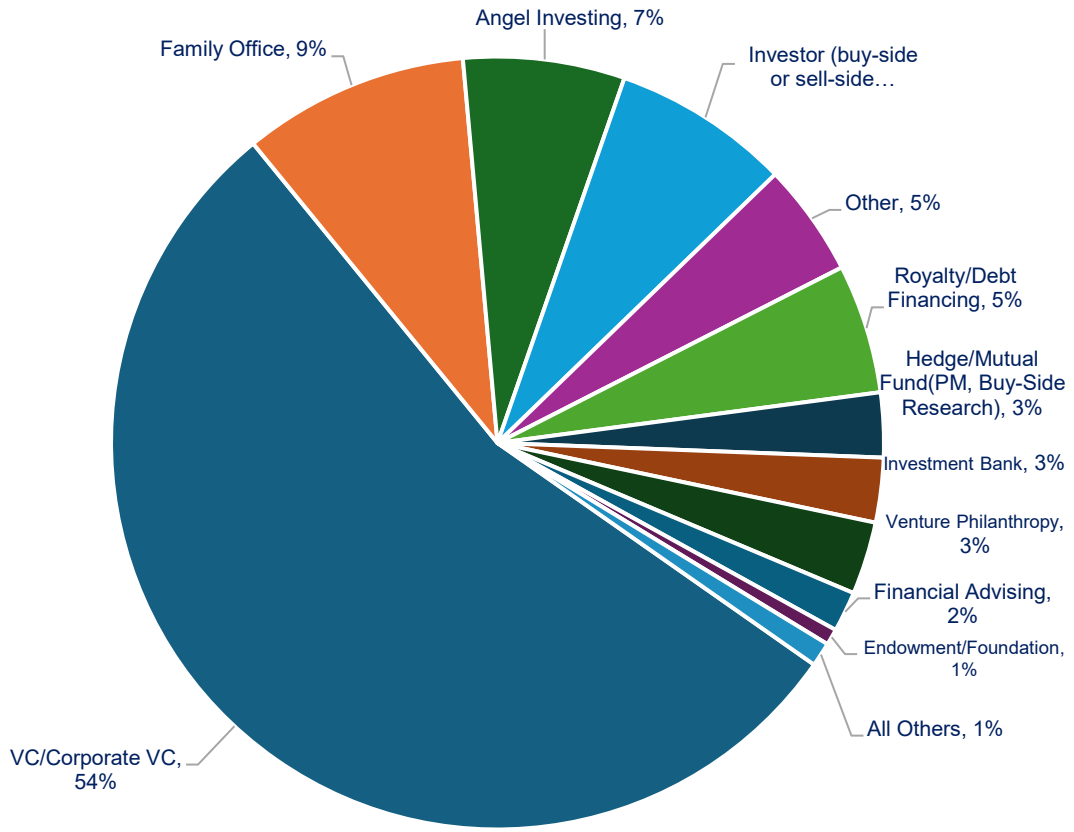
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BIO Partnering at JPM Week 2026

2,550+ participants from more than 1,700 companies, spanning 45 countries



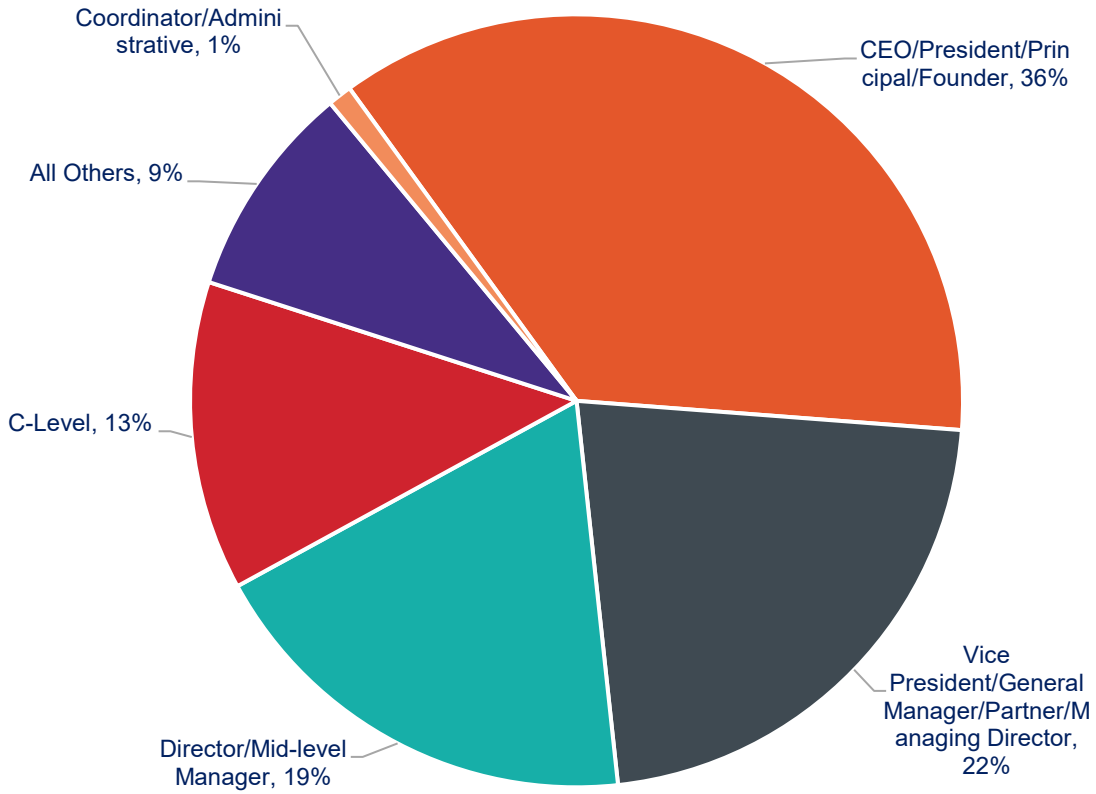


Bio Partnering™ @ JPM Week

View the 2027 currently registered companies and investors at https://bpjw.bio.org/

BIO Partnering at JPM Week 2026

2,550+ participants from more than 1,700 companies, spanning 45 countries



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Our Meeting Space in San Francisco

- **Location:** Marriott Marquis (4th + Mission), **Salon 7, Lower B2 Level**
- **Hours:**
  - Mon, Jan 11, 8am-6pm PT
  - Tues, Jan 12, 8am-6pm PT
  - Wed, Jan 13, 8am-6pm PT
  - Thurs, Jan 14, 8am-1pm PT
- **Format:** 120+ Meeting tables within an open floorplan
- Available on first-come, first-served basis for meetings scheduled through the partnering system, at no additional charge





Registration badge is required to access BIO's meeting space.

Stop by Sunday January 10 (4-6pm) to pick up your badge early.

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Our Meeting Space at the
San Francisco Marriott Marquis

Salon 7
Lower B2 Level



How BIO Partnering works

You control the schedule

1 Build your company profile

Create your corporate profile with company and asset details and collateral. It becomes your shop window to everyone in the room.

2 Target the right partners

Search on industry-specific criteria to shortlist the companies and investors worth your time.

3 Send your requests

Invite the delegates you want to meet. Respond to incoming requests and manage all messages in one central inbox.

4 Book the slot yourself

Choose a time that suits all meeting participants. No waiting on an organizer, no email ping-pong. **Open your calendar to identify mutual availability.**

5 Meet where it suits you

Reserve a BIO meeting table, host in your own space, or meet virtually.

BIO meeting space | Your own space | Virtual

6 Arrive deal-ready

Walk in with your schedule of pre-arranged meetings and spend JPM Week doing business, not just networking.

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BIO Partnering™

Getting Started Quickly

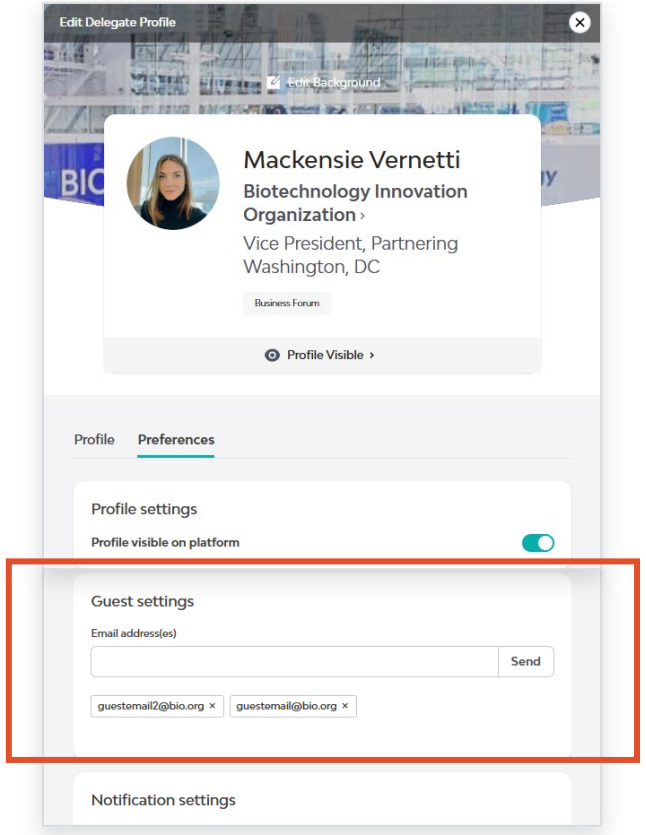
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You don't have to run this alone

Add a guest to help manage your account and meeting requests.

Guest access allows your colleague to access your BIO Partnering account and act on your behalf, to help manage it all.

1. Click “Preferences” from your delegate profile
2. Under Guest Settings, add the email address of your guest
3. Click "Send"



Guest access does not constitute a registration.
If your colleague is attending the event and taking meetings, they’ll need to register at: **https://bpjw.bio.org**

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What to do first?

Create your company profile

Your company and your assets can only be found based on the information you provide about them.

Investors and licensors are looking for their next opportunity. Get on their list.

Here's how:

- Update descriptions, development phases, fundraising info
- **Add your assets. The name is not enough. Specify indication, phase, mechanism of action, etc**
- Use rich text formatting for important points and updates, especially financials and key updates in your descriptions
- More is not always better. Text heavy descriptions are often overlooked. Be precise and focus on differentiation and keywords

Then:

2. Mark your Calendar Availability

3. Search for Partners & Send Meeting Requests

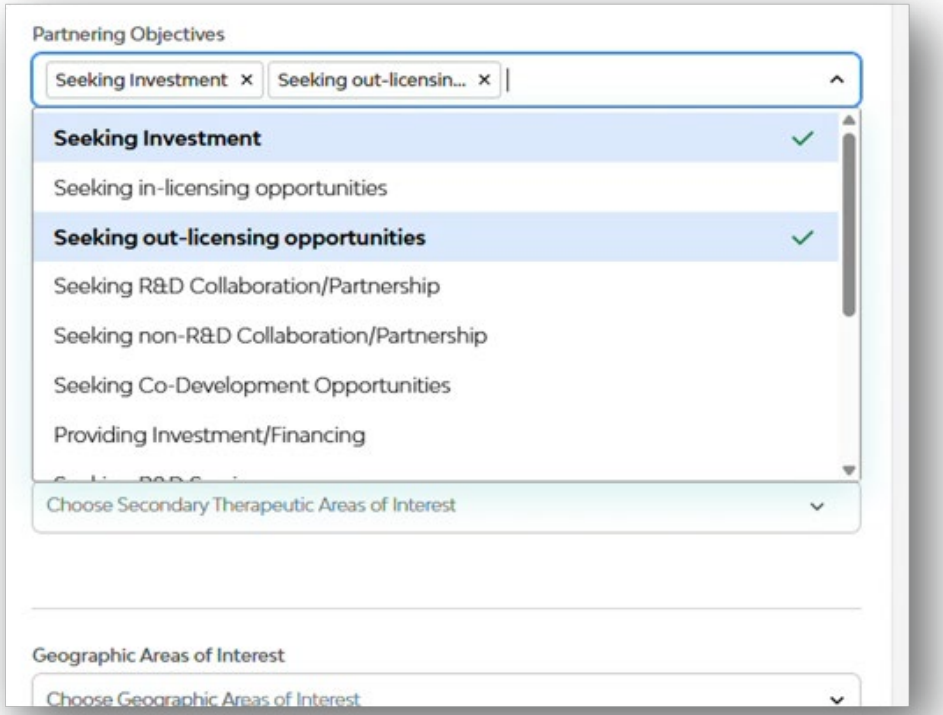
4. Respond to Incoming Requests

5. Schedule Meetings *as they are accepted*

Add Your Partnering Objectives

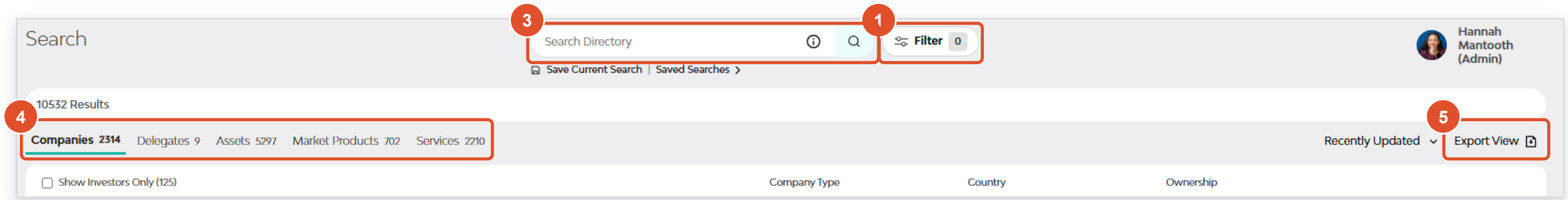
Highlight what you're looking for or offering to connect with the right partners, faster.

1. Go to "My Company" and *Edit Profile*
2. Select all that apply
3. Filter by specific partnering objectives on the Search page



Search Techniques

Filter, refine and export to build a targeted partner list in minutes.



1 Open Advanced Search

Click Filter to stack criteria across companies, assets, market products and services.

2 Include and exclude

Pick the company types you want and exclude the ones you don't.

3 Wildcard your keywords

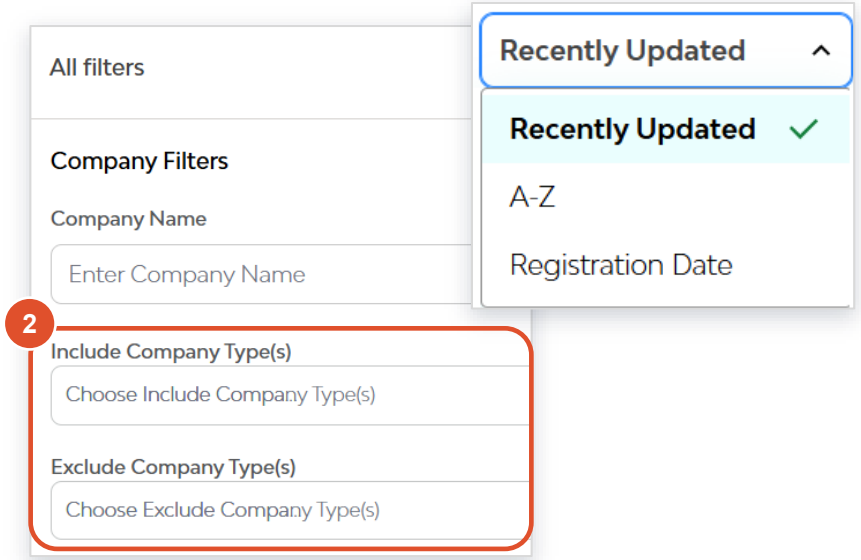
Add * after a keyword to capture related terms and variations, e.g. **nasal***

4 Segment and sort

Use the result tabs and Show Investors Only; sort by relevancy, A–Z, date or last updated.

5 Export your shortlist

Export View, then search within descriptions, assets and marketed products.



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Schedule Your Meetings

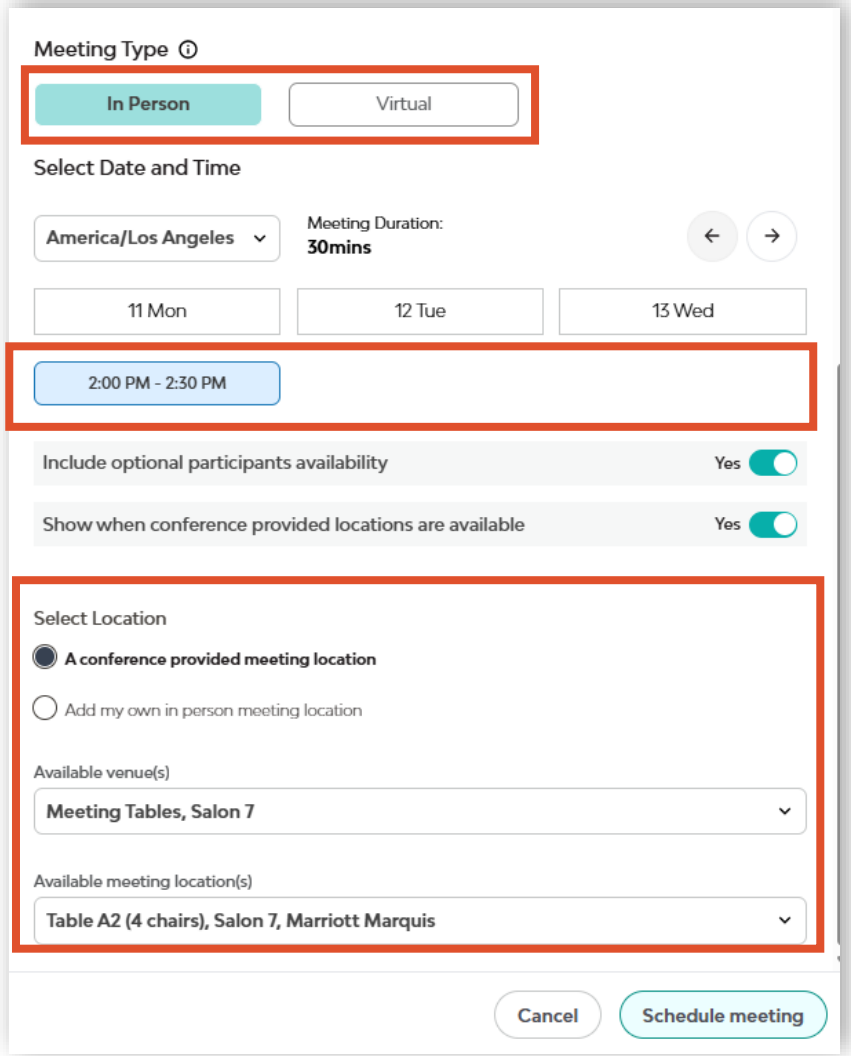
1 Book Your Time

Choose a time that suits all meeting participants. The system will identify mutual availability based on meeting participants' calendars.

2 Select Your Meeting Location

Reserve a BIO meeting table, host in your own space, or meet virtually. BIO Meeting space is first come, first served.

BIO meeting space | Your own space | Virtual



Note: A **No Mutual Availability** indicator will appear if there is no time option for scheduling. Open your calendar and if needed, request the other company do the same.

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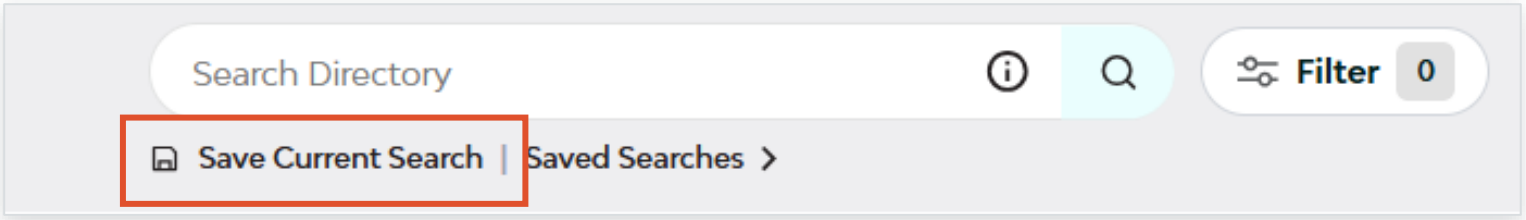
BioPartnering™

Time Saving Features

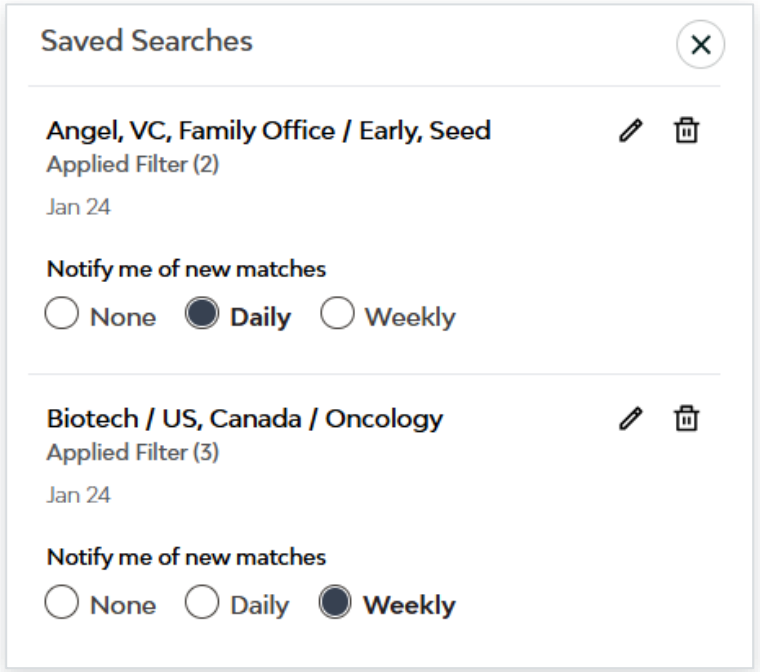
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Bring new opportunities to your inbox

Save a search and get notified of new matches.



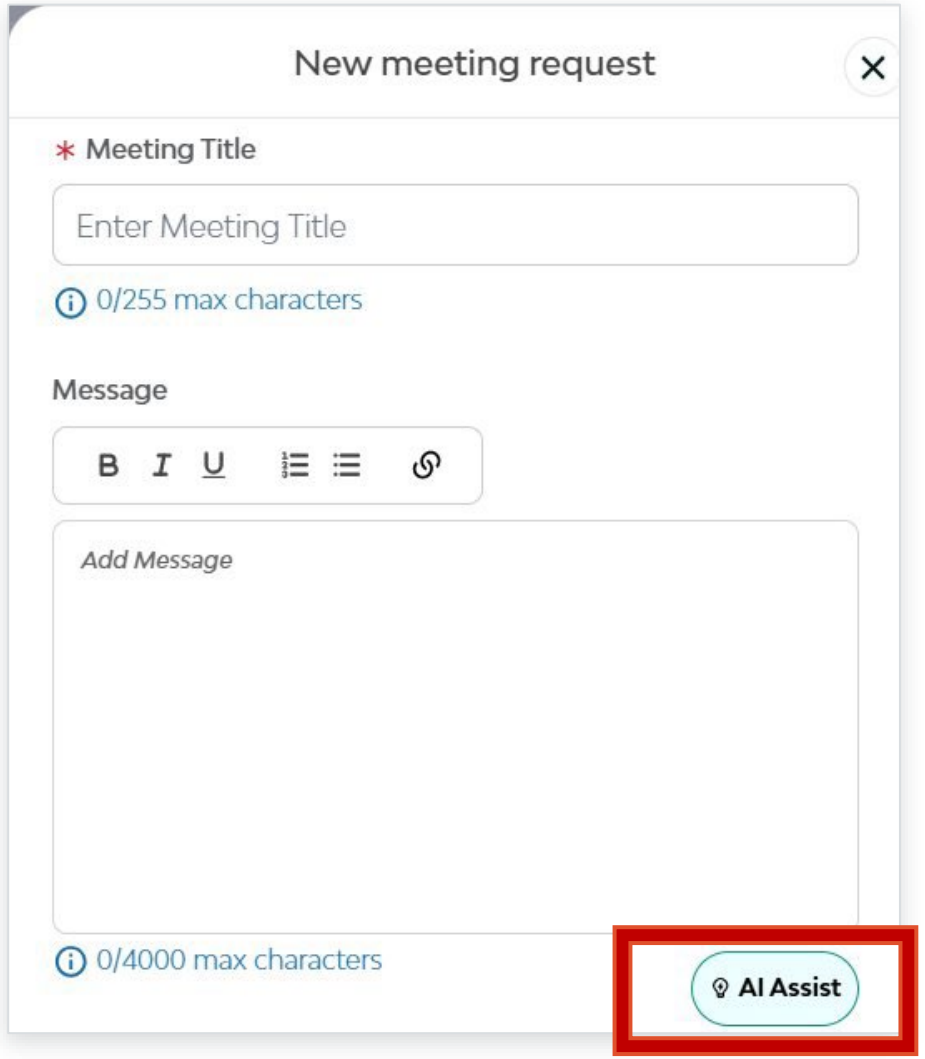
1. Perform a search
2. Save your search
3. Select daily or weekly updates



Draft Messages with AI Assist

Suggested messaged based on unique company profiles

1. Start a new meeting request
2. Select the company and any mentioned participant(s)
3. Select "AI Assist" under the meeting message box
4. Review and choose a subject & message
5. Make any additional edits and click "Send Request"



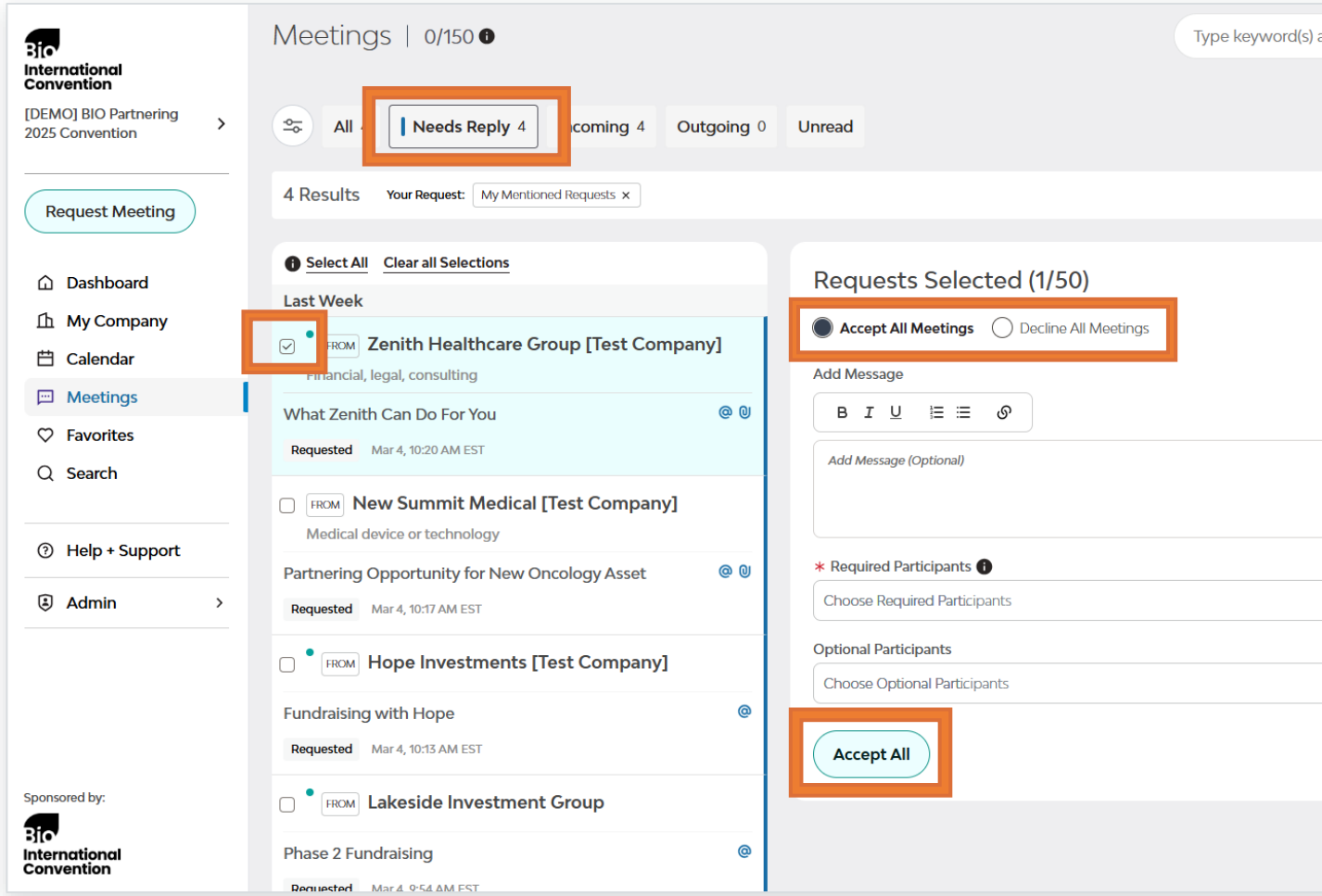
Note: Generated messages will reference company profiles of the sender and recipient

Quickly Respond to Incoming Requests

From Meetings:

1. Select Needs Reply to filter for incoming requests
2. Review your requests
3. Accept / decline up to 50 requests at a time

Strive for greatness!
-Reply fast
-Keep Needs Reply = 0

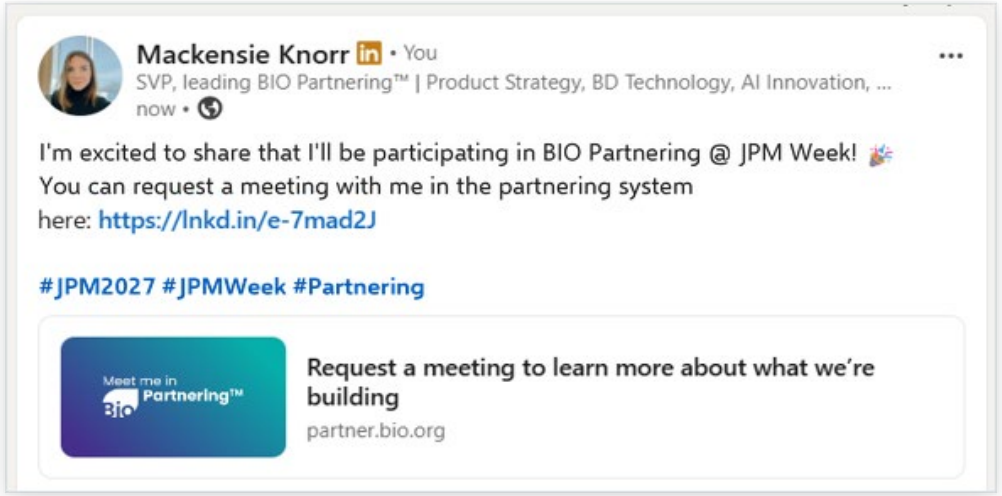


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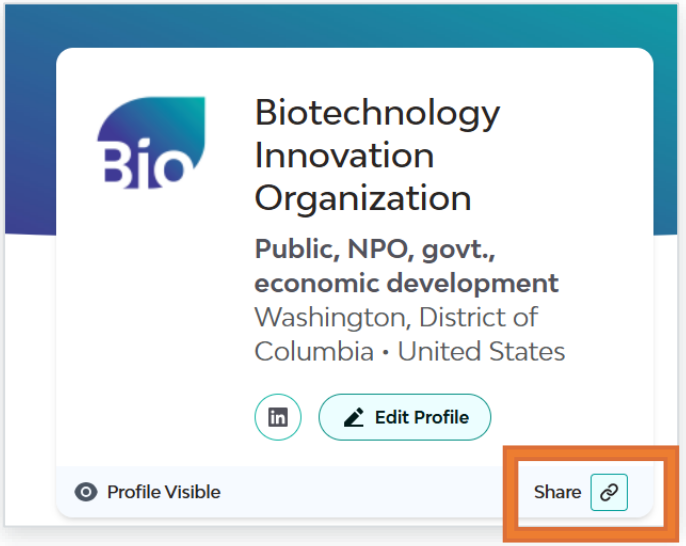
Social Sharing

Generate more meeting requests by sharing your participation on your preferred social platform!

When your shared link is clicked, partners are taken to your BIO Partnering profile with a pre-selected meeting request to your company!



1. Click the “My Company” tab on the left navigation panel
2. Click the “Share” Icon on your profile
3. Paste your link along with a note to say you’re partnering at the event, into LinkedIn, X or your preferred social channel.



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Mobile app push notifications

Upcoming meeting info pushed directly to your mobile device

1. Download the mobile app
2. Click on photo/vignette in bottom right
3. Select **Edit Profile**
4. Select **Preferences**
5. Manage **Upcoming Meeting Reminders**

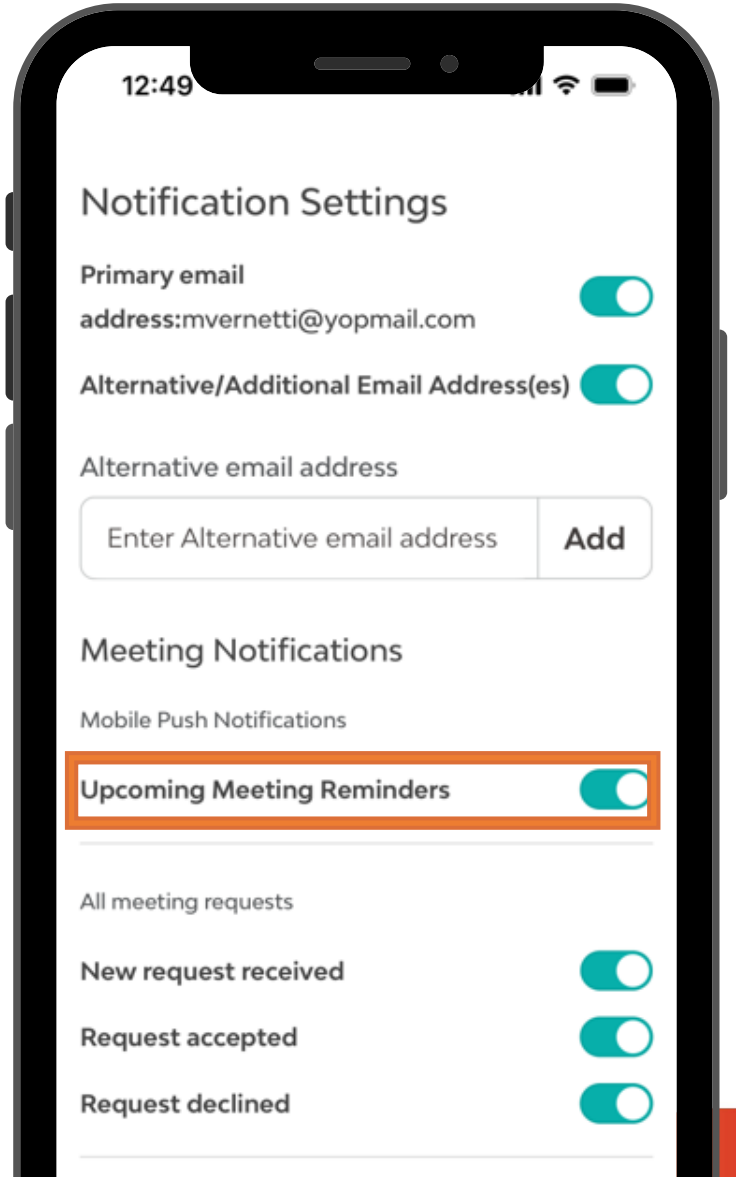
Quick Note: Push notifications are enabled by default, if you've downloaded the mobile app

Scan the QR code to download

Available for iPhone & Android

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Partnering system tips & best practices

Start by knocking out the basics, then leverage key time-saving tools.

1 BE FINDABLE

Complete your profile

You can only be found on what you tell us. Fill it in, and update it if it imported from a past event.

Be specific

Add detail like indication, phase and mechanism of action for every asset.

2 BUILD YOUR LIST

Filter, then favorite

Search filters cut a long list down fast. Keep the companies worth returning to in Favorites.

Save your searches

New companies and investors are added daily. Let the matches come to your inbox instead of checking back.

3 FILL YOUR CALENDAR

Write requests that earn a reply

Customise the subject and message, lead with what makes you different.

Reply & schedule

A decline is a kindness; silence is not. Schedule accepted meetings immediately.

Check your accepted meetings for mutual availability. Open your calendar to fit in more meetings.

Full guides and tutorials at letspartner.bio.org · Questions to biopartnering@bio.org

BIO WEBINAR RECAP

From Panel to Practice

Four things investors told us, and what to do about them before January.

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September 15, 2026

Khosla Ventures · SV Health Investors · KKR · Brandon Capital · EQT

1 Sharpen the story and the ask

What's differentiated, why it matters, and what you want out of each meeting.

2 Show up diligence-ready

Know the fund and its portfolio, prioritize meetings by fit, and expect hard questions.

3 Build a deck that reads fast

One thesis, clean data, no buried flags. Screen it with AI first, because they will too.

4 Earn the next meeting, not the decision

Lead with your most relevant points, respect the clock, and commit to following up on anything you can't answer in the room.

Watch the recording at https://llsw.bio.org/pre-event-webinars

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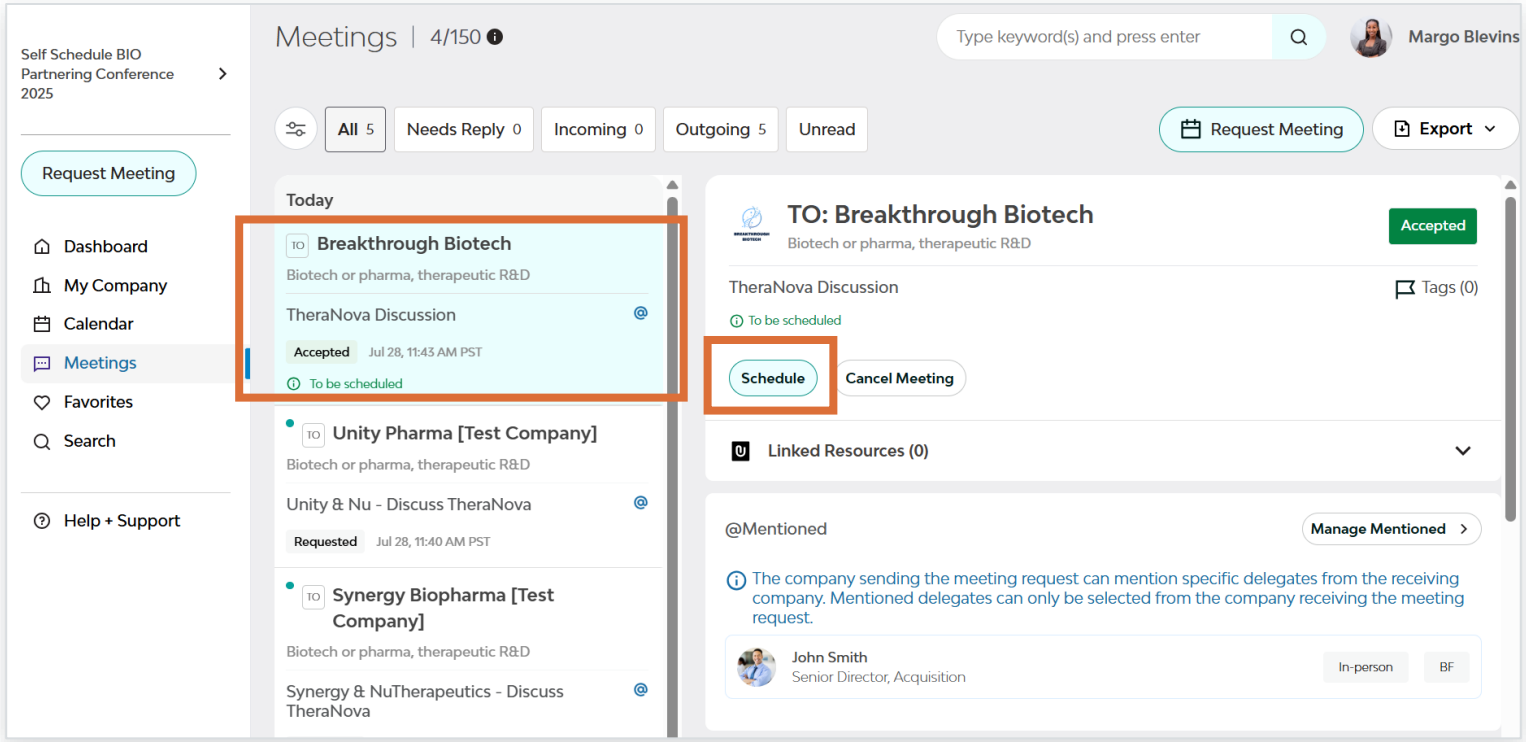
Self-Scheduling Step-by-step

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Schedule Your Meetings

- Schedule meetings as soon as they are accepted
- Only mutually available times are shown
- Choose between four meeting location options:
  - In-person: BIO meeting table
  - In-person: Your own in-person meeting space
  - Virtual: BIO provided Zoom Link
  - Virtual: Your own virtual link
- Reschedule as needed, at your convenience

Step 1: Select an Accepted Meeting & Click Schedule



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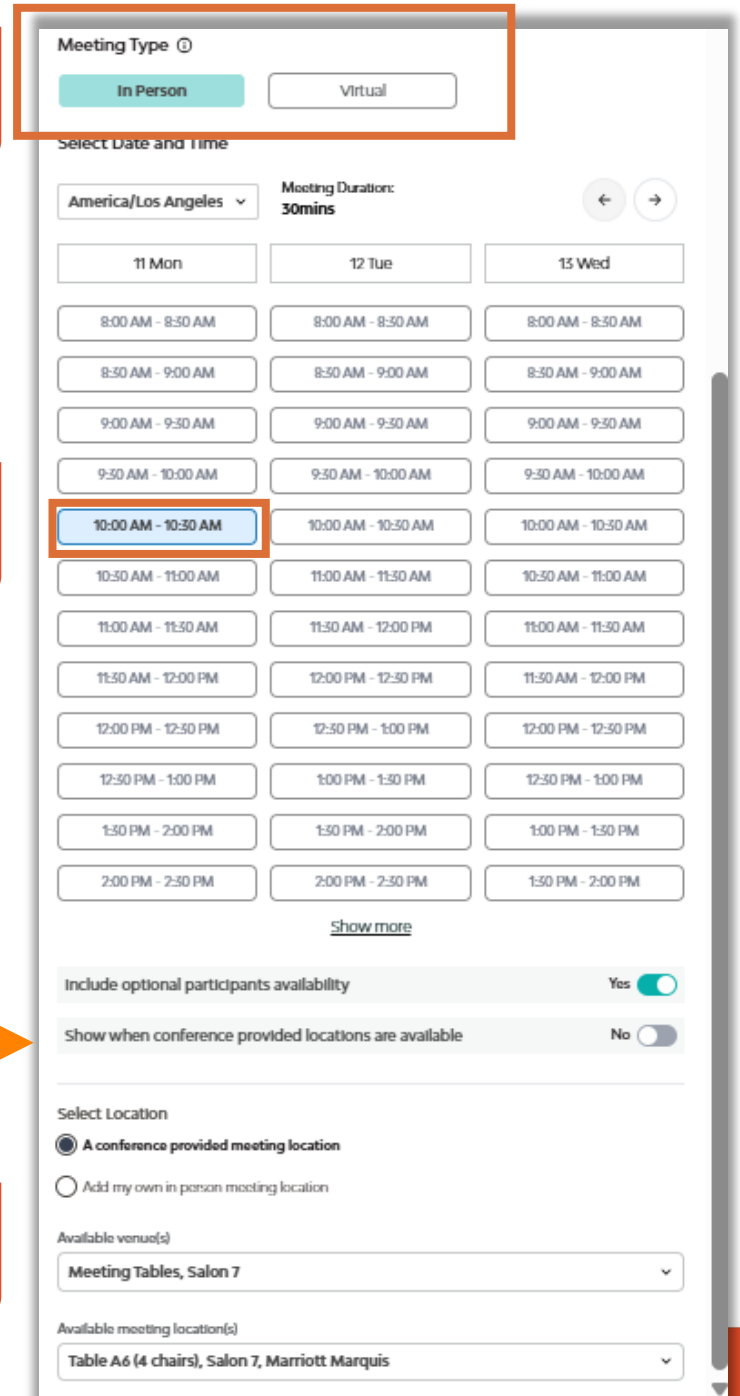
How to Schedule Your Meetings

Step 2: Select a Meeting Type [In Person, Virtual or Both]

Step 3: Select a time

Prompt times shown to include availability for any optional participants and BIO meeting space

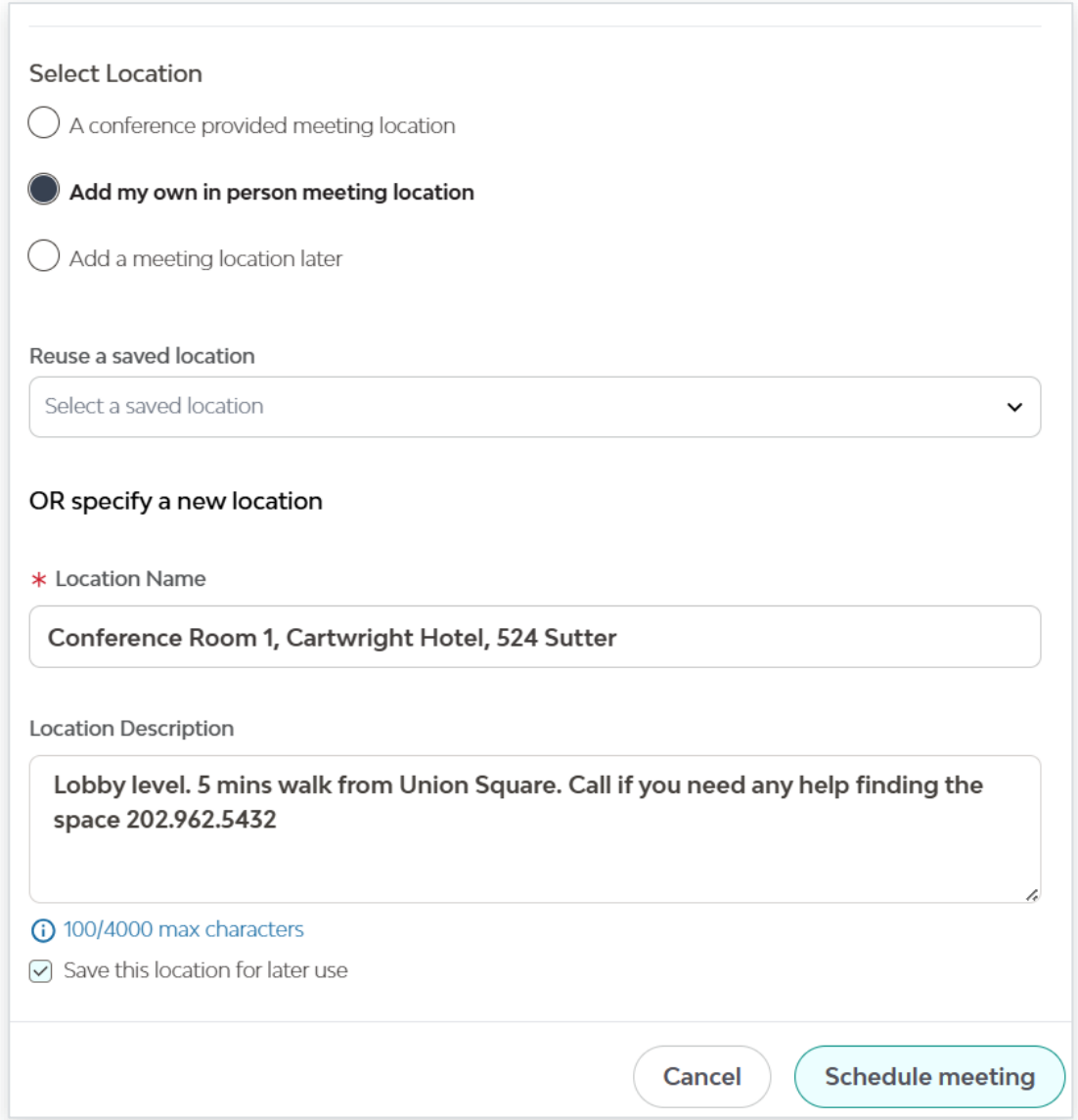
Step 4: Select a location



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Using Your Own Meeting Location

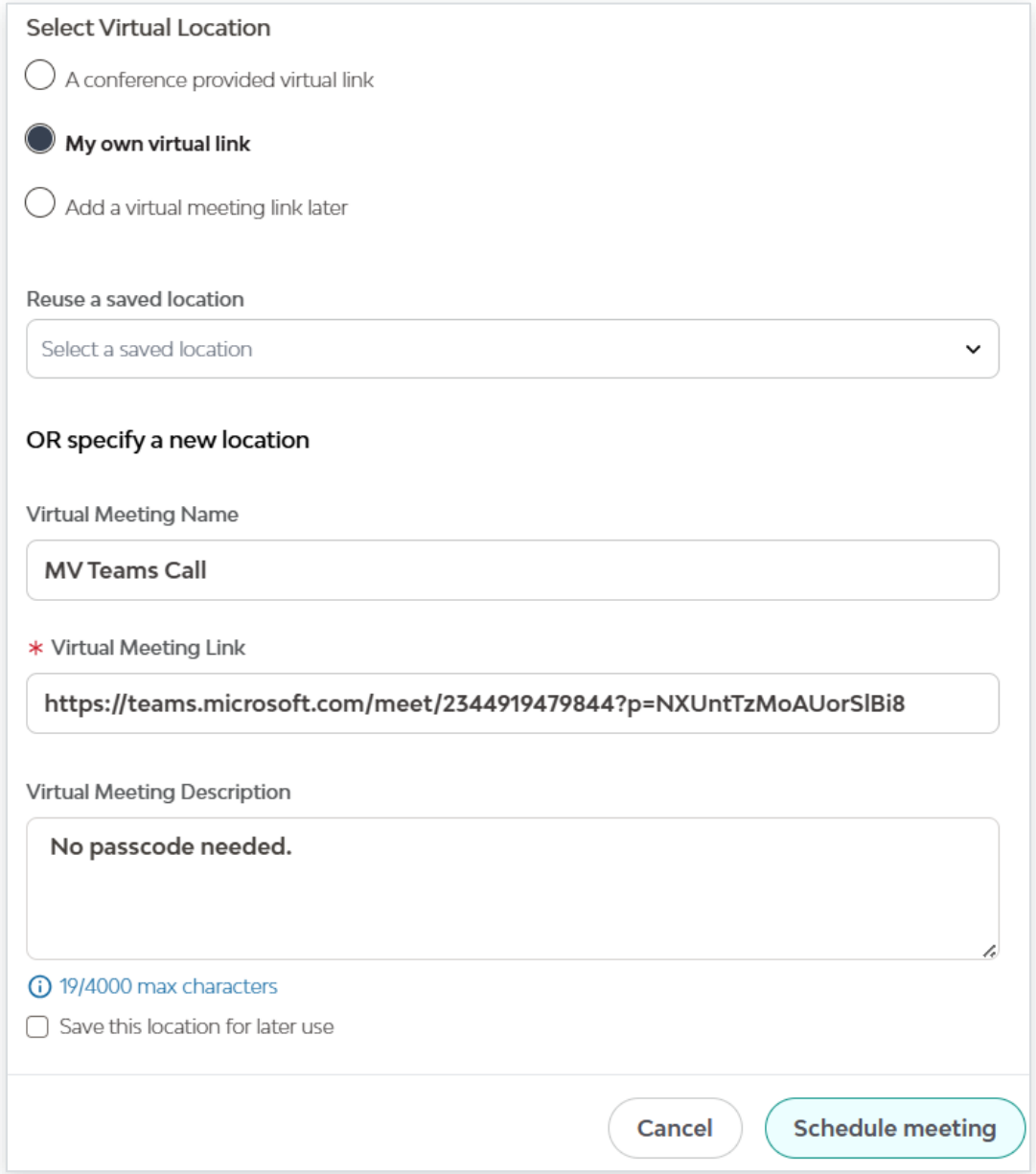
- **Location name:** specify the exact location, especially if it is within a larger building
- **Description:** can include full address, access details
- You can write in "TBD" if needed, just remember to go back and change it before your meeting!



Check this box to reuse the meeting location details next time

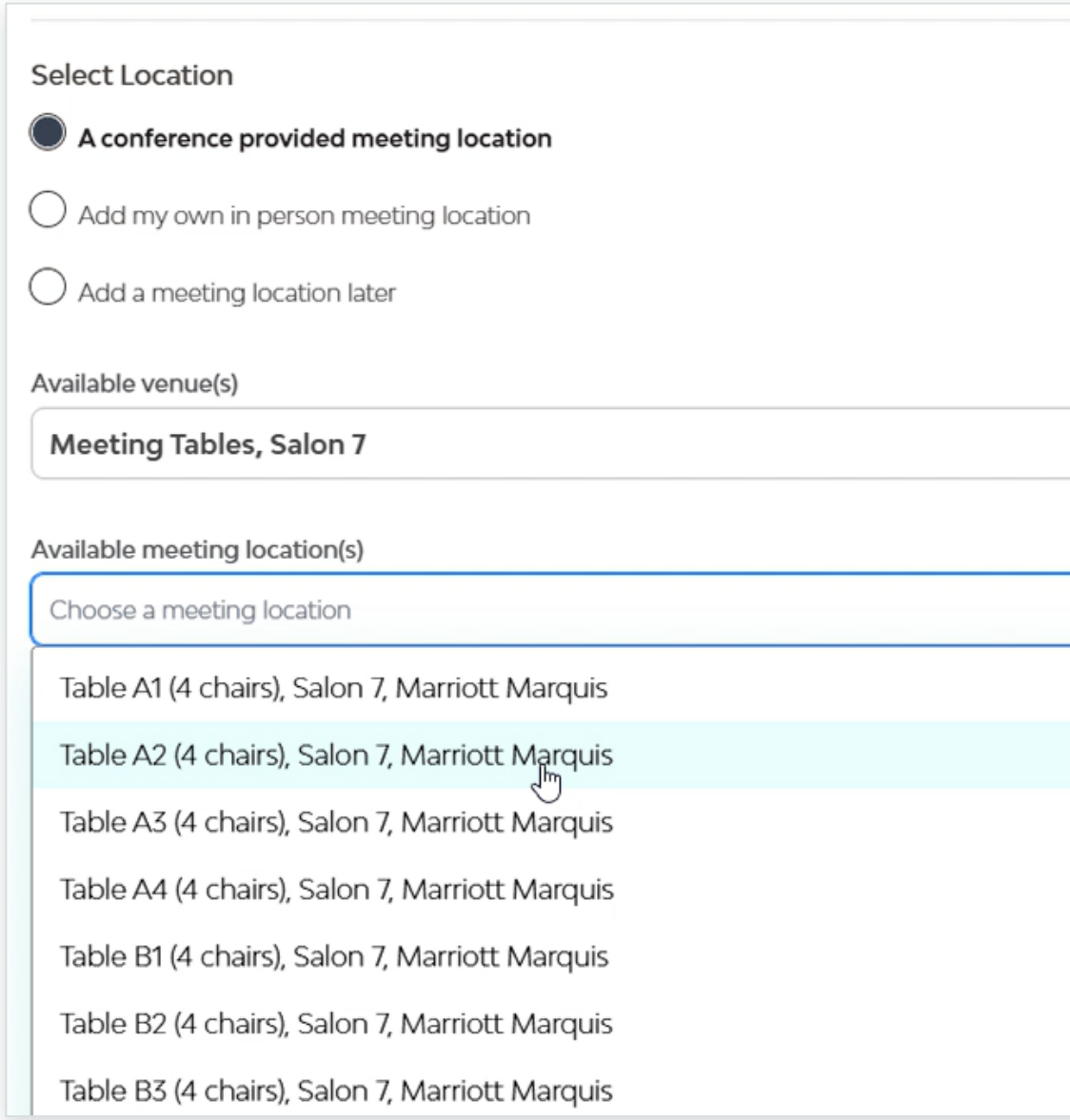
Using Your Own Virtual Meeting Link

- **Virtual Meeting Name:** optional
- **Virtual Meeting Link:** must be a valid link
- **Description:** include password or access code, dial-in details if applicable
- Use a unique link and not a virtual meeting room/static link for added security
- NOTE: BIO provides a unique Zoom link with the click of a button! Choose this option to skip the extra work.



Tips for Scheduling in
BIO Meeting Tables

- Make sure the time you choose is during BIO meeting space opening hours
- **PRO TIP!** Filter for BIO's meeting space availability before you select a time
- Choose any table in the list, all are in the same general area
- Meeting tables don't make for good A/V – opt to take virtual meetings elsewhere for more privacy and better connection and sound quality



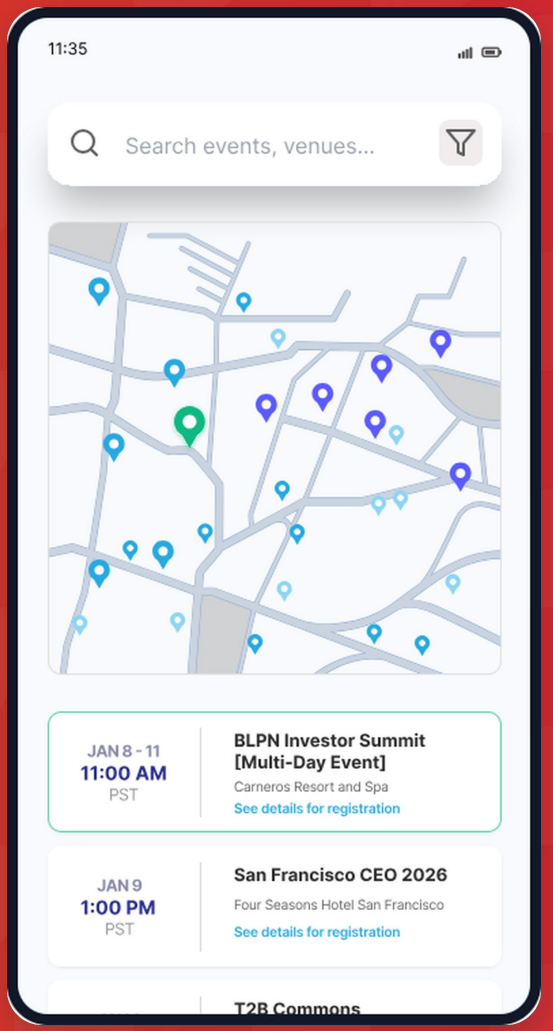
BIO Partnering™ @ JPM Week

bioRSVP

Find the events around the meetings

bioRSVP is the free directory of every reception, breakfast, panel and private gathering during JPM Week.

- Browse by date, venue and host w/RSVP links
- Free on iOS and Android. No account required
- Hosting a reception during JPM? List it free at biorsvp.com
- JPM Week listings published in early December



BIO Partnering fills your days. bioRSVP fills your evenings.

10,000+
biotech users

260+
events mapped at JPM '26

3
flagship conferences

Brought to you by Novateur Ventures and BIO · **Download at biorsvp.com**

Download on the App Store

GET IT ON Google Play

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Thank you for joining us!

Register here: https://bpjw.bio.org/