

## **NexSteppe Vision**

Be a leading provider of scalable, reliable and sustainable <u>feedstock solutions</u> for the biofuels, biopower and bioproduct industries



## **Biobased Feedstocks**

Oils

**Starches** 

Sugars

**Biomass** 

### **Examples**

- Soy
- Palm
- Jatropha
- Corn
- Grain sorghum
- Cassava
- Sweet sorghum
- Sugarcane
- Sugar beet
- Biomass sorghum
- Perennial grasses
- SRWCs
- Wastes & residues

#### Features

- Most expensive
- Transportable (energy dense)
- Easily refined
- Moderately expensive
- Transportable & storable
- Easily converted to sugar
- Less expensive
- Direct source of fermentable sugar
- Must be processed immediately
- Cheapest feedstock
- Transport limited (low bulk density)
- Storable
- Most difficult to process



## **Yield is THE Major Economic Lever**

## More gallons/BTUs/tons per acre means...

- Reduced <u>land</u> cost per ton
- Reduced labor & equipment cost per ton
- Reduced <u>harvest</u> cost per ton
- Reduced <u>transport</u> cost per ton (or reduced <u>processing</u> cost through a larger facility and greater economies of scale)
- Reduced land use footprint
- Reduced carbon footprint



## **Biobased Feedstocks**

#### Oils

### **Examples**

- Soy
- **Palm**
- Jatropha

#### **Starches**

- Corn
- Grain sorghum
- Cassava

- Sugarcane
- Sugar beet

#### Features

- Most expensive
- Transportable (energy dense)
- Easily refined

#### Moderately expensive

- Transportable & storable
- Easily converted to sugar

### Sugars

- Sweet sorghum

- Less expensive
- Direct source of fermentable sugar
- Must be processed immediately

#### **Biomass**

- Biomass sorghum
- Perennial grasses
- **SRWCs**
- Wastes & residues
- Cheapest feedstock
- Transport limited (low bulk density)
- Storable
- Most difficult to process



## **Our Products: Sweet Sorghum**



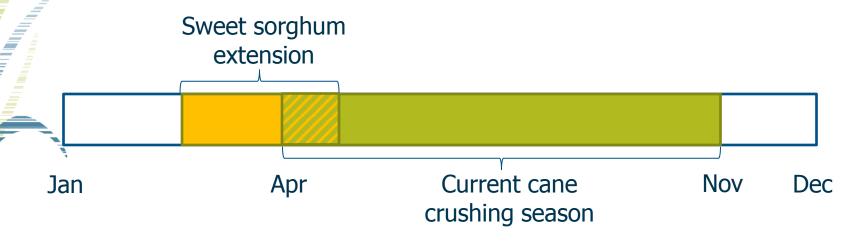


- Annual sugar crop
- High sugars and juice
- Range of maturities



## The First Market for Sweet Sorghum

## **Extending the Operating Season for Existing Brazilian Sugar to Ethanol Mills**



- 5 yr cycle means 15-20% of cane land (9M ha) available
- Increases return on capital
- Allows production during peak ethanol-price season
- Increases cane yields



# **Our Products: High Biomass Sorghum**

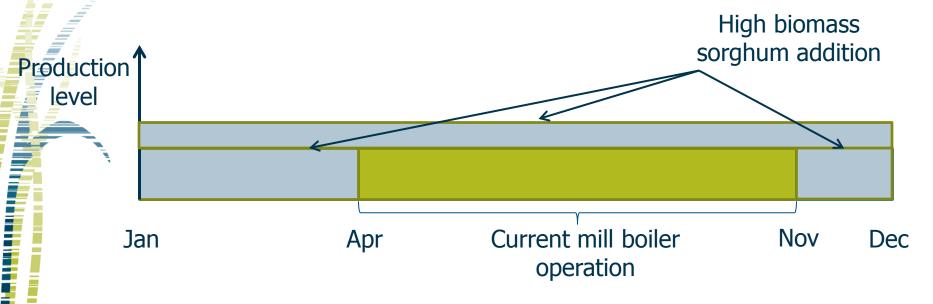




- Annual biomass crop
- High yield
- Low moisture at harvest

# **The First Market for High Biomass Sorghum**

### **Existing Brazilian Industrial Biomass Boilers**

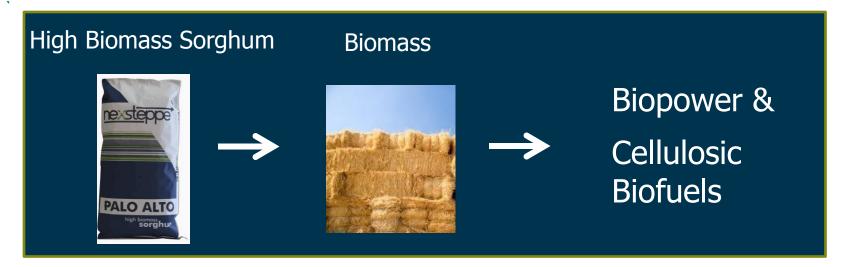


- Energy demand increasing
- No cheap natural gas
- Existing dedicated crop supply chains



## The Bigger Picture







# A Sea of Sweet Sorghum at Leading Brazilian Sugar-to-Ethanol Mill

